



# TYVASO INCREASE TRIAL RESULTS

*January 2021*



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# AGENDA

Introduction

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Head of Investor Relations, United Therapeutics Corporation

INCREASE Trial Results

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INCREASE Study Investigator  
Director of the Advanced Lung Disease Program and Director of the Lung Transplant Program  
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INCREASE Commercial Plan

**MICHAEL BENKOWITZ**

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Q&A

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**MICHAEL BENKOWITZ**

President and COO, UTC

**JAMES EDGEMOND**

CFO and Treasurer, UTC



# STEVEN D. NATHAN, MD

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## Steven D. Nathan, MD



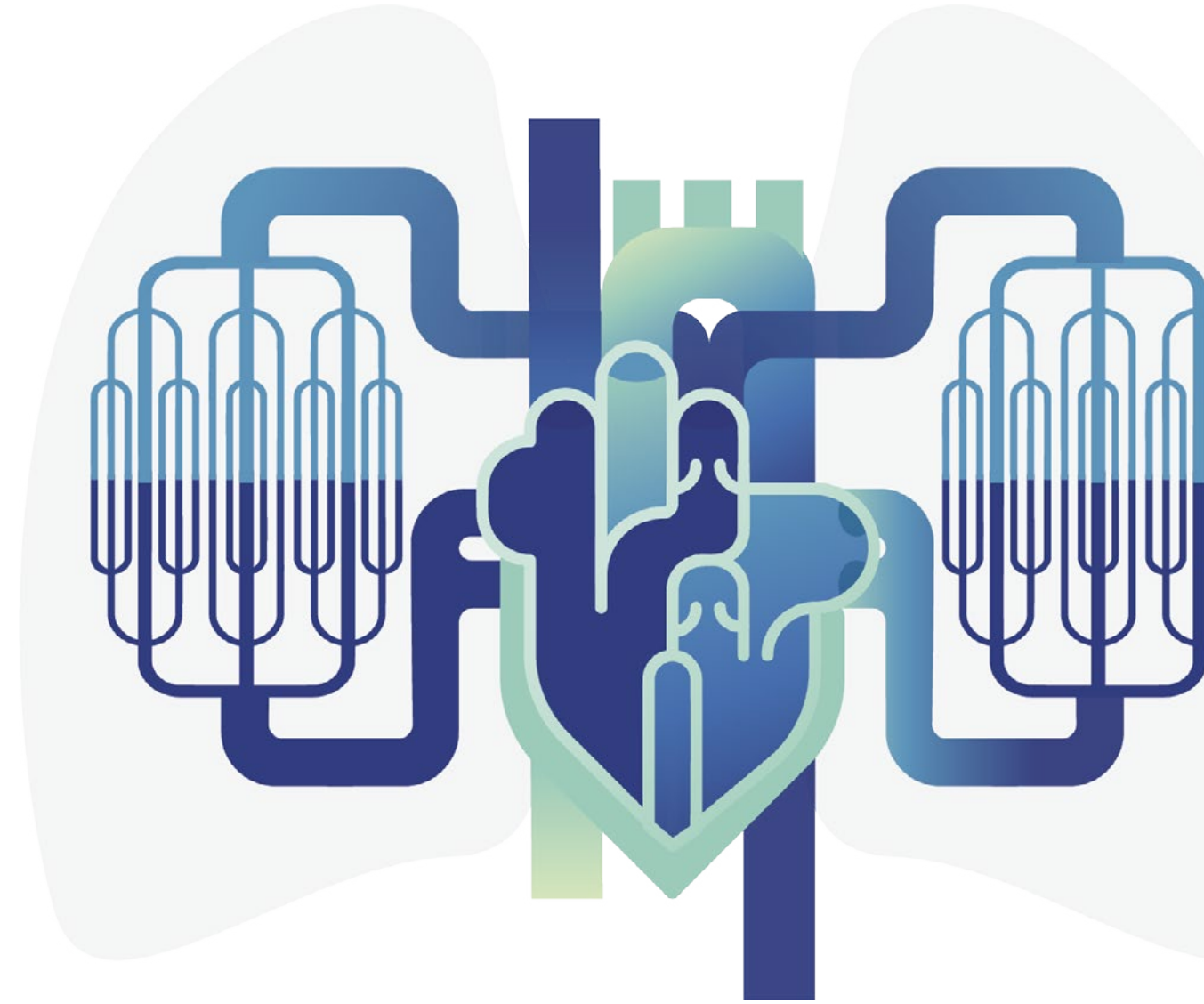
Steven D. Nathan, MD, FCCP, is director of the Advanced Lung Disease Program and director of the Lung Transplant Program at Inova Fairfax Hospital. He also is professor of medicine at Virginia Commonwealth University Inova Campus.

Dr. Nathan is board certified in pulmonary diseases, critical care medicine and internal medicine.

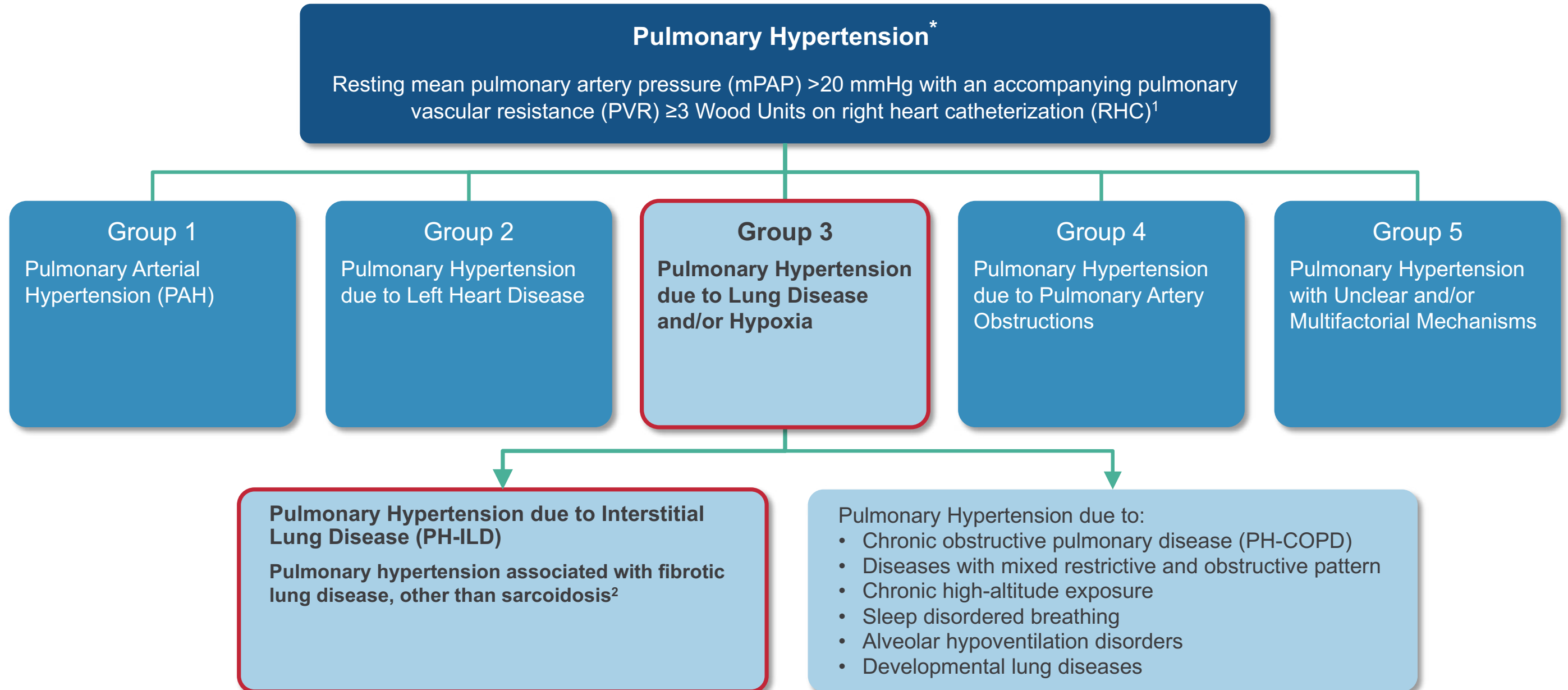
The author of more than 380 publications, Dr. Nathan has written original research manuscripts, abstracts, reviews, book chapters, and a book on idiopathic pulmonary fibrosis (IPF), which he co-edited. Dr. Nathan is a reviewer for multiple journals and is on the editorial board for the journal, *Thorax*. He has served on multiple committees, including U.S. Food and Drug Administration advisory boards as well as steering committees for clinical trials in IPF and pulmonary hypertension, where he has also served as chair. He is also chairperson of Pilot for IPF, an international educational initiative for pulmonary fibrosis.

Dr. Nathan is a member of several professional medical associations, including the American Thoracic Society, the American College of Chest Physicians, and the International Society for Heart and Lung Transplantation. He has delivered talks and been chairperson of numerous sessions at many national and international conferences.

# Background



# WSPH Classification of Pulmonary Hypertension

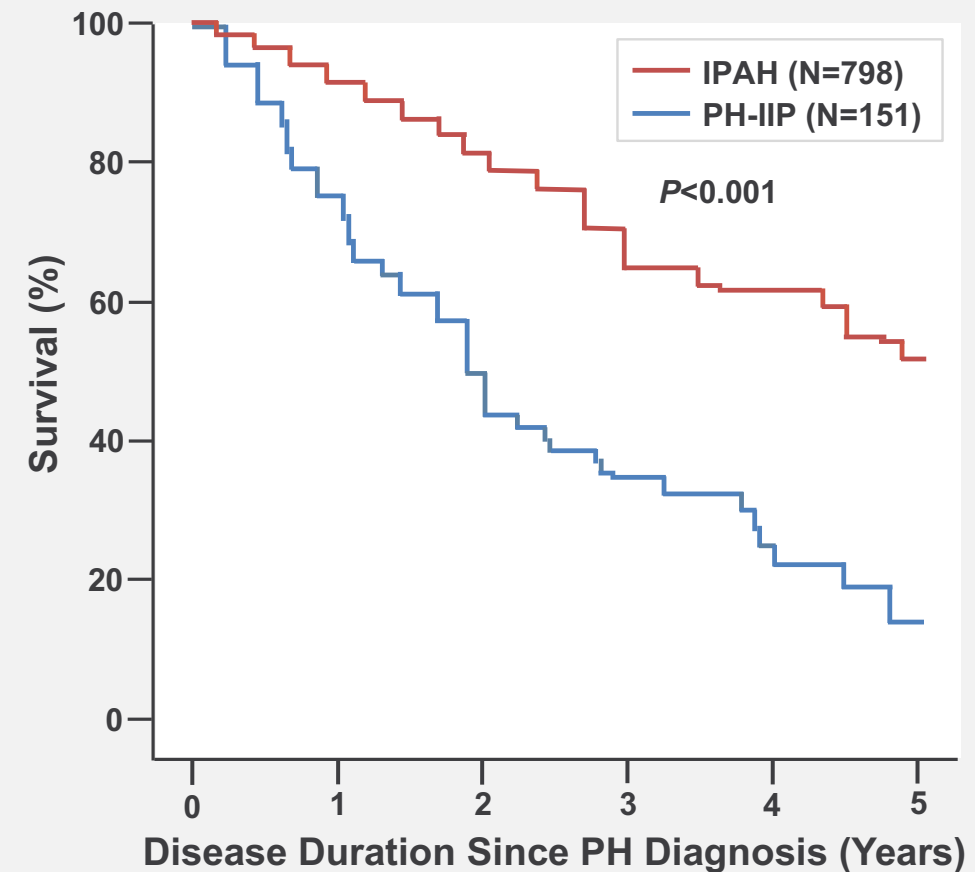




# Pulmonary Hypertension due to Interstitial Lung Disease (PH-ILD)

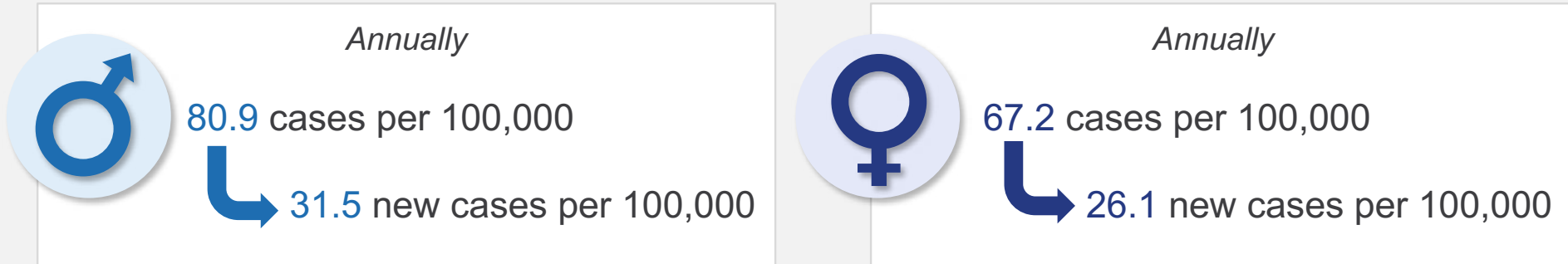
- Interstitial lung disease (ILD) encompasses a heterogeneous group of parenchymal lung diseases.
- PH-ILD is associated with poor prognosis, worsened functional status, decreased quality of life, increased need for supplemental oxygen, and markedly reduced survival.<sup>1,2</sup>

Kaplan-Meier Survival Estimates in Patients with PH Associated with Chronic Fibrosing Idiopathic Interstitial Pneumonias and Idiopathic PAH – Data from the COMPERA Registry<sup>3</sup>



# Epidemiology of PH-ILD

- Prevalence of ILD (US population-based study):<sup>1</sup>



- Precise prevalence of PH in patients with ILD is difficult to establish.
  - Most of the studies are from case reports and retrospective series.
  - Annual incidence of idiopathic pulmonary fibrosis (IPF) estimated as 6.8 – 8.8 cases per 100,000 population using narrow case definitions.
  - 16.3 – 17.4 cases per 100,000 population using broad case definitions.
- In early stages of the disease or at diagnosis, up to 15% of ILD patients already have PH.<sup>2</sup>
  - As ILD advances, frequency of PH continues to rise, beyond 50%.<sup>3</sup>

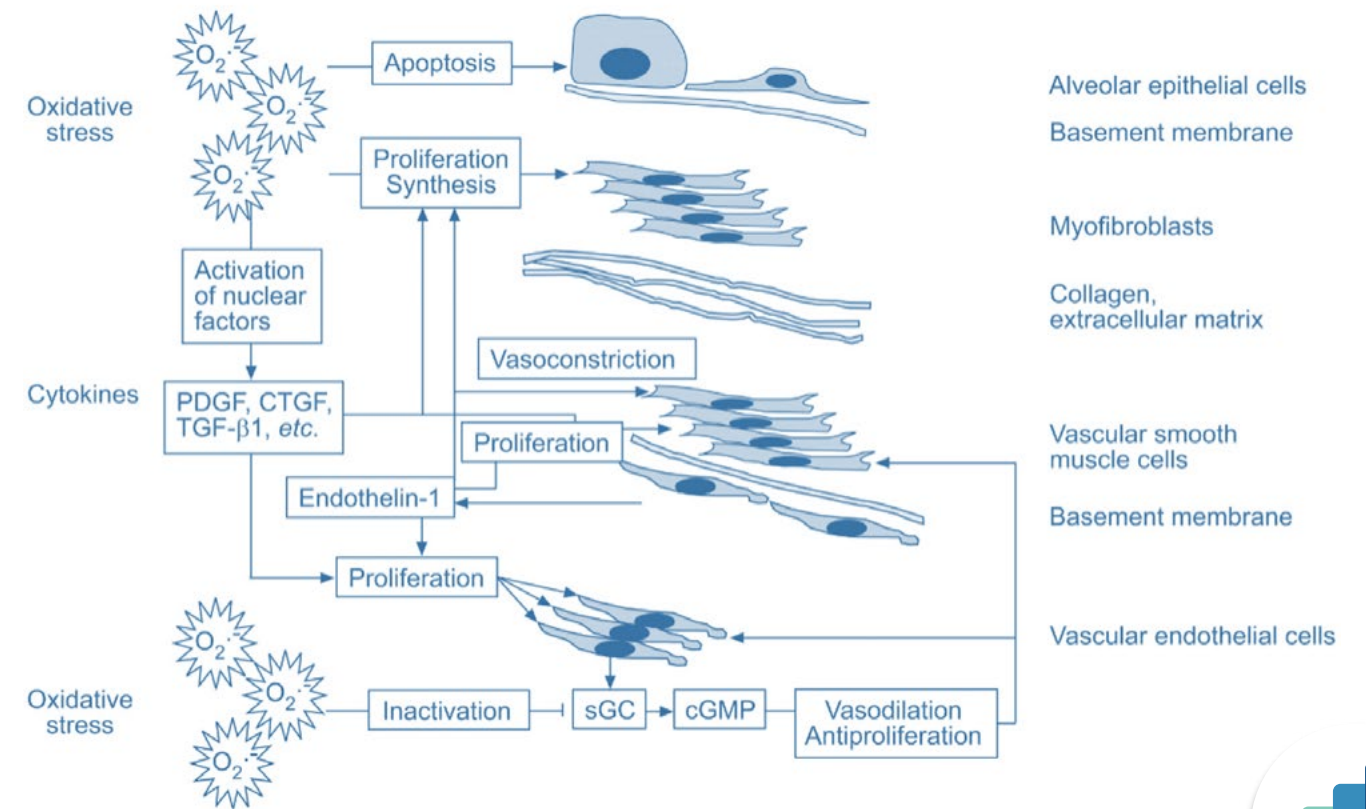




# Pathophysiology of PH-ILD

- The mechanisms underlying the development of PH-ILD are complex, overlapping, and incompletely understood.<sup>1</sup>
- Various factors contribute to PH development, including:<sup>2</sup>
  - Hypoxemia
  - Vascular remodeling
  - Fibrogenesis
  - Disruptions in normal angiogenesis
- All of these factors lead to decreased quantity of pulmonary vessels, impaired ability to vasodilate resulting in increased PVR.

## Potential Mechanisms of Remodeling in ILD and PH<sup>3</sup>



# PH-ILD Study Outcomes

**Previous clinical trials have not conclusively demonstrated efficacy for pulmonary vasodilator therapy in PH-ILD**

## Proposed Treatment

## Results

**SILDENAFIL**

STEP-IPF study did not achieve 20% change in 6MWD, but did suggest increased quality of life and decreased shortness of breath<sup>1</sup>

**BOSENTAN**

BUILD-1, -2, -3 failed to improve 6MWD<sup>2,3</sup> and the time to occurrence of lung fibrosis worsening<sup>4</sup> B-PHIT showed no improvement in hemodynamics, functional class, or symptoms<sup>5</sup>

**MACITENTAN**

MUSIC study found no significant difference in PFTs, time to disease worsening, or death<sup>6</sup>

**AMBRISENTAN**

ARTEMIS-IPF was stopped early due to increased rate of disease progression and respiratory hospitalizations; **use contraindicated**

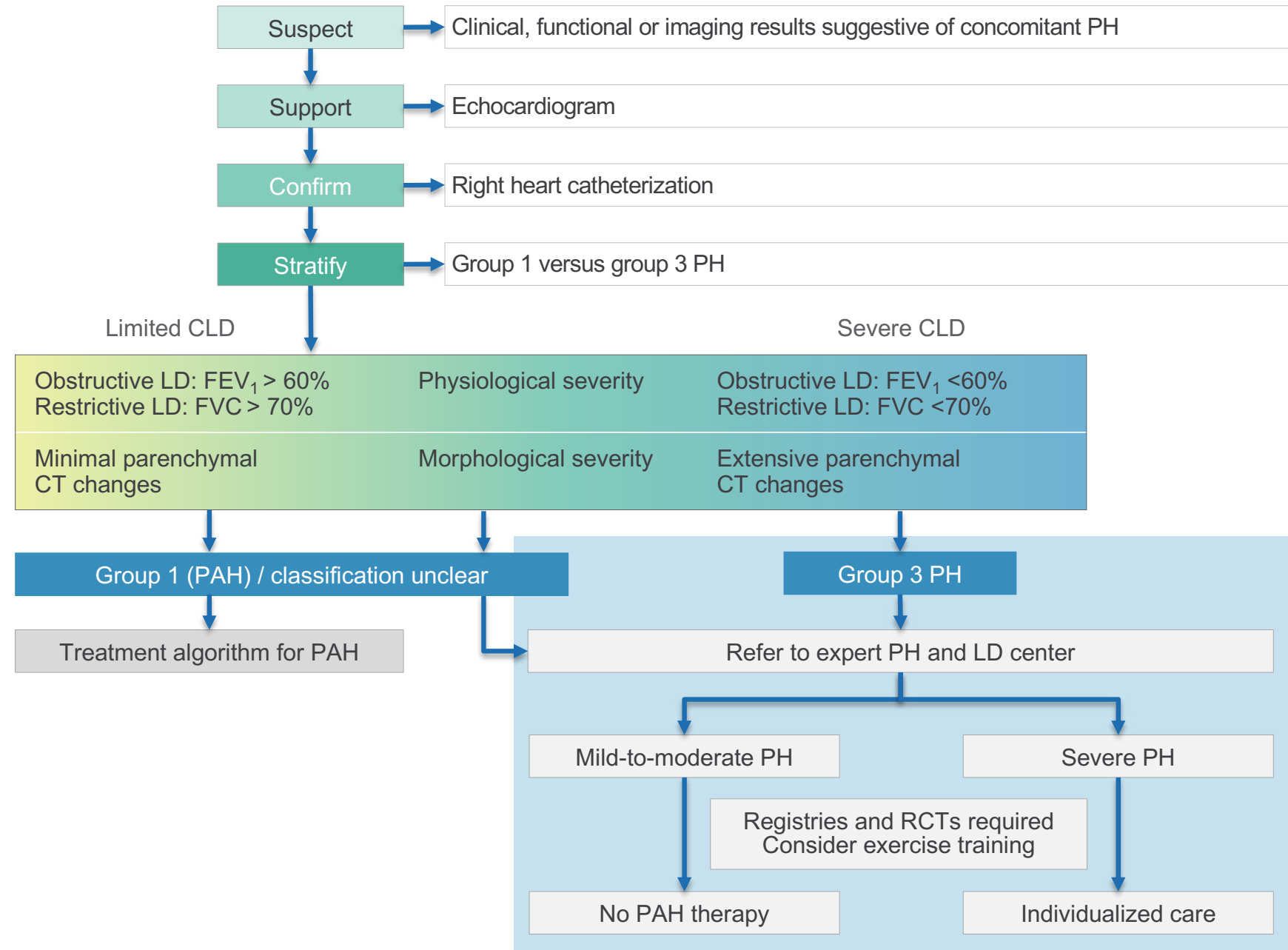
**RIOCIGUAT**

RISE-IIP study terminated due to risk of death and other serious adverse events as compared to placebo; **use contraindicated**

# Current Management and Treatment Considerations

There are currently no approved therapies for PH-ILD.

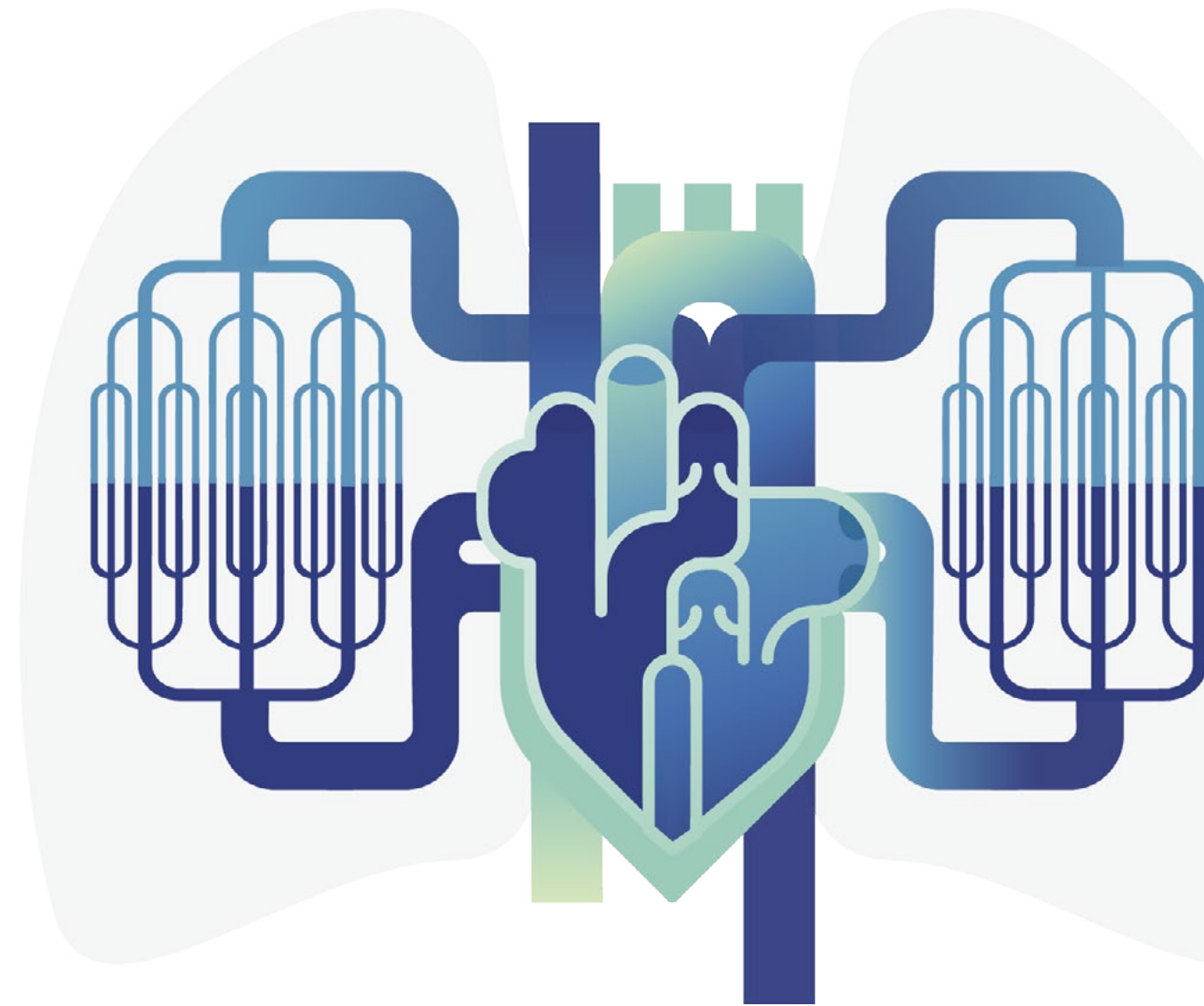
In a survey study of 30 pulmonary vascular disease centers, 80% reported using PAH therapy in Group 3 PH.<sup>1</sup>






# INCREASE

A Multicenter, Randomized, Double-Blinded, Placebo-Controlled Trial to Evaluate the Safety and Efficacy of Inhaled Treprostinil in Patients with Pulmonary Hypertension due to Interstitial Lung Disease



# INCREASE – Study Design and Inclusion Criteria



Phase 3, multicenter, randomized (1:1), double-blind, placebo-controlled, 16-week, parallel-group (inhaled treprostinil / placebo) study (NCT02630316)

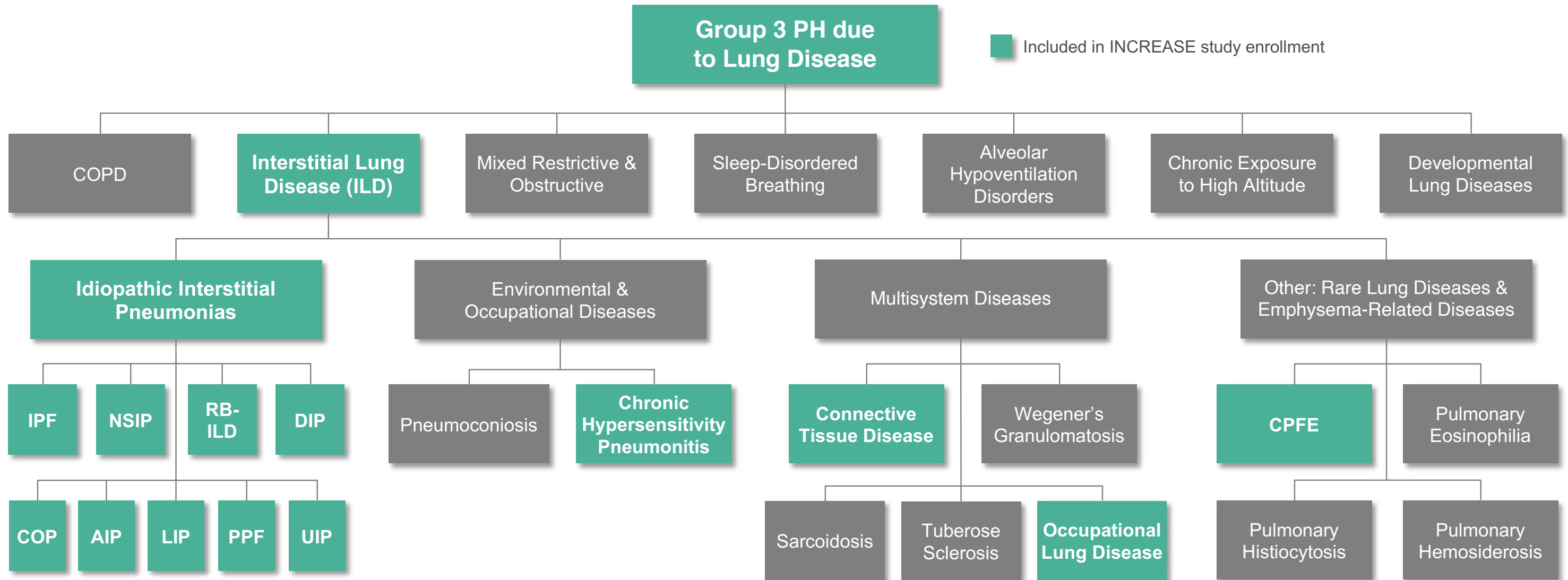
## Key Inclusion Criteria

- Confirmed diagnosis of Group 3 PH based on CT within 6 months prior to randomization and demonstrated evidence of diffuse parenchymal lung disease. Subjects had any form of ILD or CPFE
- Right heart catheterization within 1 year prior to randomization with the following documented parameters:
  - **PVR >3 WU and**
  - **PCWP ≤15 mmHg and**
  - **mPAP ≥25 mmHg**
- Baseline 6MWD ≥100 m
- Subjects on a chronic medication for underlying lung disease (i.e., pirfenidone, nintedanib, etc.) were on a stable and optimized dose for ≥30 days prior to randomization
- Subjects with Group 3 connective tissue disease had a Baseline forced vital capacity <70%

## Key Exclusion Criteria

- Diagnosis of PAH or PH for reasons other than Group 3 PH-ILD
- Use of any PAH-approved therapy, including: prostacyclin therapy, IP receptor agonist, endothelin receptor antagonist, phosphodiesterase type 5 inhibitor, or soluble guanylate cyclase stimulator within 60 days of randomization (or during the study)
- Evidence of clinically significant left-sided heart disease as defined by:
  - **PCWP >15 mmHg**
  - **Left ventricular ejection fraction <40%**
- Receiving >10 L/min of oxygen supplementation by any mode of delivery at rest at Baseline
- Initiation of pulmonary rehabilitation within 12 weeks prior to randomization
- Acute pulmonary embolism within 90 days of randomization

# INCREASE Eligible Study Population





# Study Assessments

## Primary Endpoint

- Change in 6MWD measured at peak exposure from Baseline to Week 16
  - 6-minute walk test (6MWT) performed at peak plasma treprostinil exposure
    - Between 10 to 60 minutes after most recent dose of study drug

## Secondary Endpoints

- Change in NT-proBNP from Baseline to Week 16
- Time to clinical worsening - time of randomization until study discontinuation
  - Hospitalization due to a cardiopulmonary indication,
  - Decrease in 6MWD >15% from Baseline directly related to disease under study at 2 consecutive visits and at least 24 hours apart,
  - Death (all causes),
  - Or lung transplantation
- Change in Peak 6MWD at Week 12
- Change in Trough 6MWD at Week 15
  - ≥4 hours after the most recent study drug dose and ≥24 hours prior to Week 16 6MWT

# Study Assessments

## Exploratory Endpoints

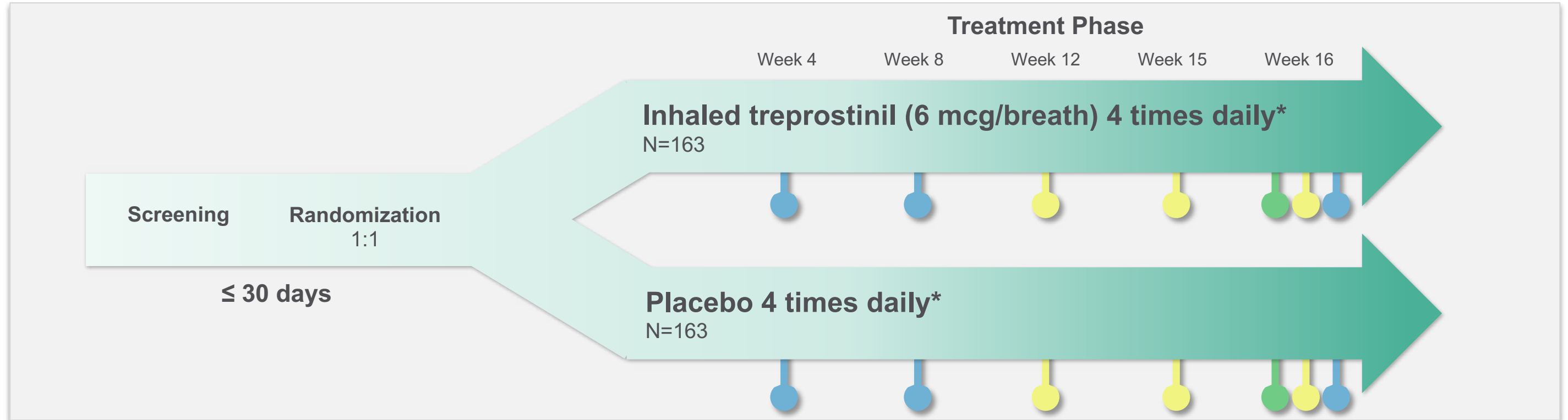
- Change in Quality of Life (SGRQ)
- Change in peak distance saturation product (DSP)
- Change in peak 6MWD from Baseline to Weeks 4 and 8
- Optional evaluation of change in biomarkers and whole genome sequence at Baseline

## Additional Safety Endpoints

- Adverse events (AEs)
- Supplemental Oxygenation Requirements
- Pulse oximetry
- Changes in pulmonary function tests (PFTs)
- Clinical laboratory parameters
- Vital signs
- Electrocardiograms (ECG)
- Exacerbations of underlying lung disease
  - Defined as an acute, clinically significant, respiratory deterioration characterized by evidence of new widespread alveolar abnormality

# INCREASE – Study Procedures

## Timeline of Study Endpoint Assessments



\* All subjects initiated study drug at a dose of 3 breaths (18 mcg) 4 times daily (during waking hours). Dose escalations (additional 1 breath 4 times daily) could occur up to every 3 days, with a target dose of 9 breaths (54 mcg) 4 times daily and a maximum dose of 12 breaths (72 mcg) 4 times daily, as clinically tolerated.

- Primary endpoint measure - 6MWD at peak exposure from Baseline to Week 16
- Secondary endpoint measures - Change in peak 6MWD Baseline to Week 12; Change in plasma concentration NT-proBNP Baseline to Week 16; Change in trough 6MWD from Baseline to Week 15.
- Exploratory endpoint measures

# Baseline Characteristics of Study Population

	Inhaled Treprostinil N=163	Placebo N=163
<b>Age</b> Mean (SD)	65.6 (12.7)	67.4 (11.2)
<b>Sex, n (%)</b> Male Female	78 (47.9%) 85 (52.1%)	95 (58.3%) 68 (41.7%)
<b>Time since PH-ILD Diagnosis, years</b> Mean (SD)	0.54 (1.16)	0.54 (1.31)
<b>Etiology of PH-ILD, n (%)</b> Idiopathic interstitial pneumonia (IIP) <i>Idiopathic pulmonary fibrosis subtype of IIP</i> Combined pulmonary fibrosis and emphysema Connective tissue disease Chronic hypersensitivity pneumonitis Occupational lung disease Other	65 (39.9%) 37 (22.7%) 42 (25.8%) 40 (24.5%) 10 (6.1%) 5 (3.1%) 1 (0.6%)	81 (49.7%) 55 (33.7%) 40 (24.5%) 32 (19.6%) 9 (5.5%) 1 (0.6%) 0
<b>Use of Supplemental Oxygen, n (%)</b>	119 (73.0%)	114 (69.9%)
<b>Use of Background Therapy, n (%)</b> None Pirfenidone only Nintedanib only	133 (81.6%) 19 (11.7%) 11 (6.7%)	119 (73%) 25 (15.3%) 19 (11.7%)

ILD, interstitial lung disease; PH, pulmonary hypertension; SD, standard deviation.

# Baseline Assessments of Study Population

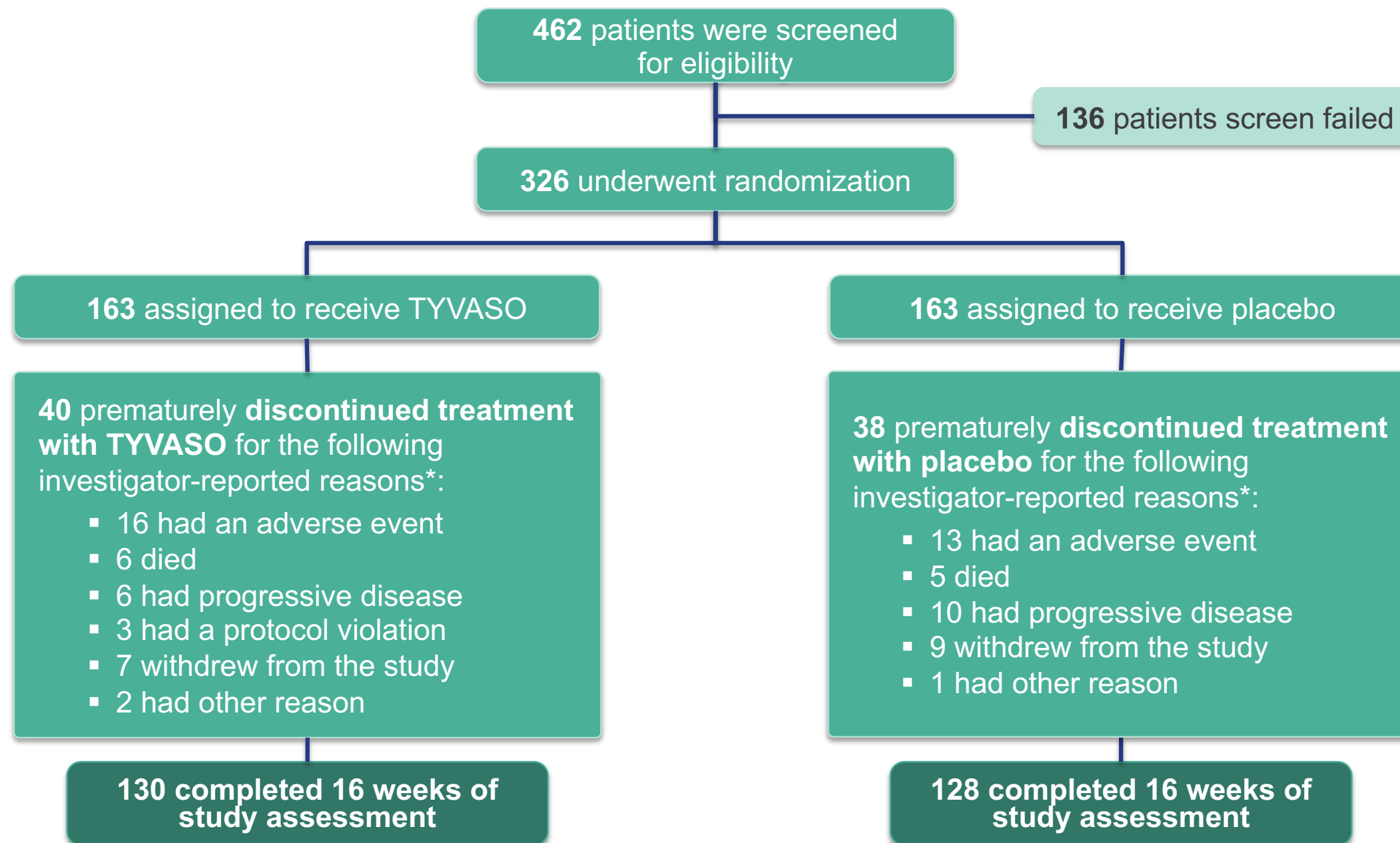
	TYVASO n=163	Placebo n=163
<b>6MWD, meters</b> Mean (range) Median	254.1 (100-538) 256	265.1 (30-505) 260
<b>PVR, WU</b> Mean (range) Median	6.369 (3.11-18.05) 5.57	6.013 (3.06-17.62) 5.06
<b>NT-proBNP, pg/mL</b> Mean (range) Median	1857.53 (10.2-21942) 550.5	1808.86 (23-16297) 420.8
<b>mPAP, mm Hg</b> Mean (range) Median	37.2 (25-74) 35	36 (25-61) 35
<b>PCWP, mm Hg</b> Mean (range) Median	10.1 (2-20) 10	9.6 (0-15) 10

# Baseline Assessments of Study Population (Continued)

Pulmonary Function Tests	Inhaled Treprostinil N=163	Placebo N=163
<b>FEV<sub>1</sub> % Predicted</b> Mean (range) Median	63.9 (23, 120) 63	65 (22, 145) 63
<b>FVC % Predicted</b> Mean (range) Median	62.5 (24, 130) 60	63.8 (20, 134) 61
<b>TLC % Predicted</b> Mean (range) Median	62.9 (25, 126) 62	64.2 (30, 109) 62.5
<b>DLCO % Predicted</b> Mean (range) Median	30 (5, 86) 29	28.1 (1, 86) 26



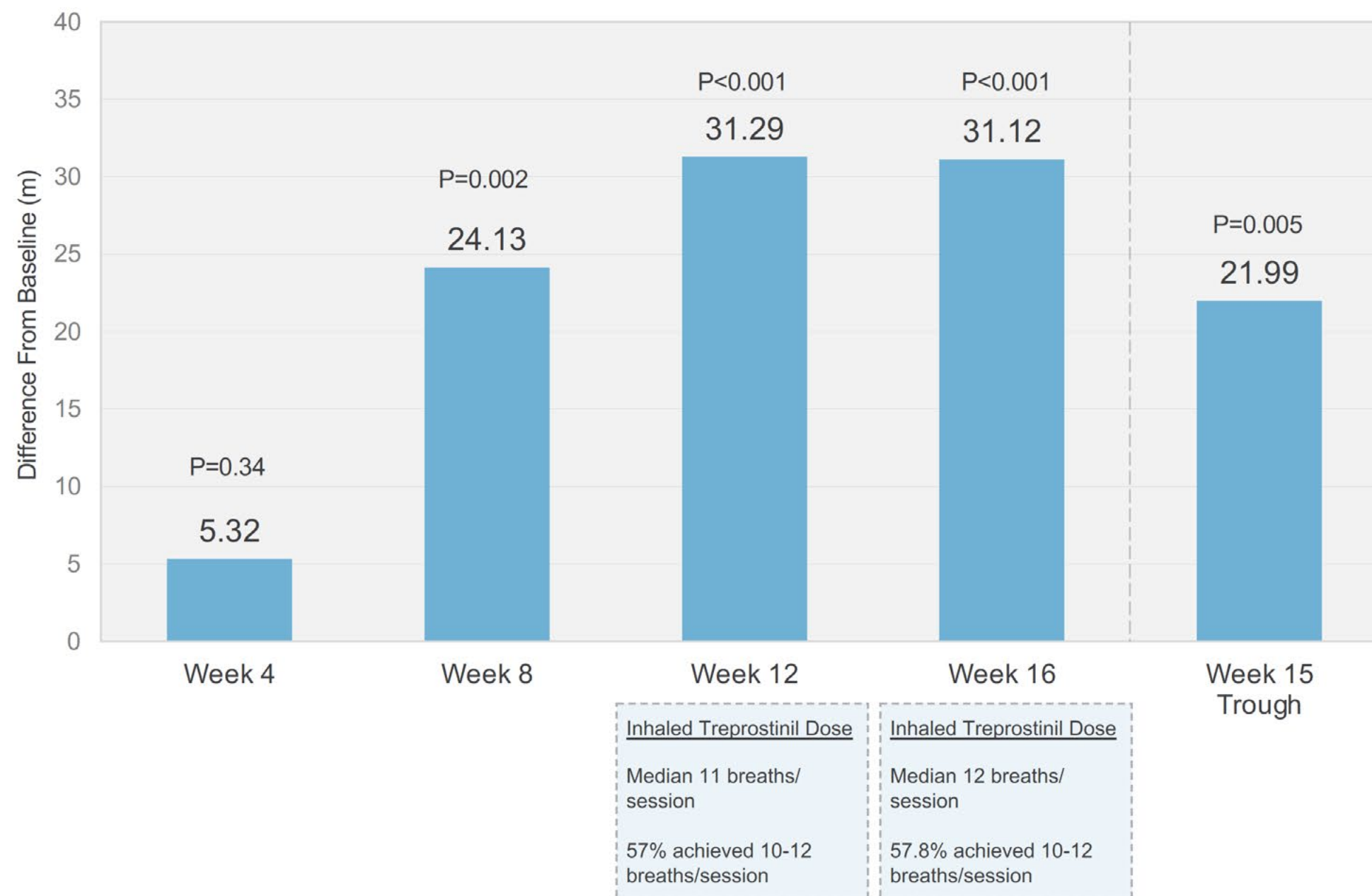
# Screening, Randomization, and Follow-Up



\*Patients who discontinued study treatment were not withdrawn but were encouraged to remain in the study and complete assessments through week 16. Overall, 33 patients from the TYVASO arm and 35 from the placebo arm prematurely discontinued study participation.  
Reference: Data on file. Research Triangle Park, NC: United Therapeutics Corporation; May 2020.

# 6MWD Results Through Week 16 – Mixed Model Repeated Measurement

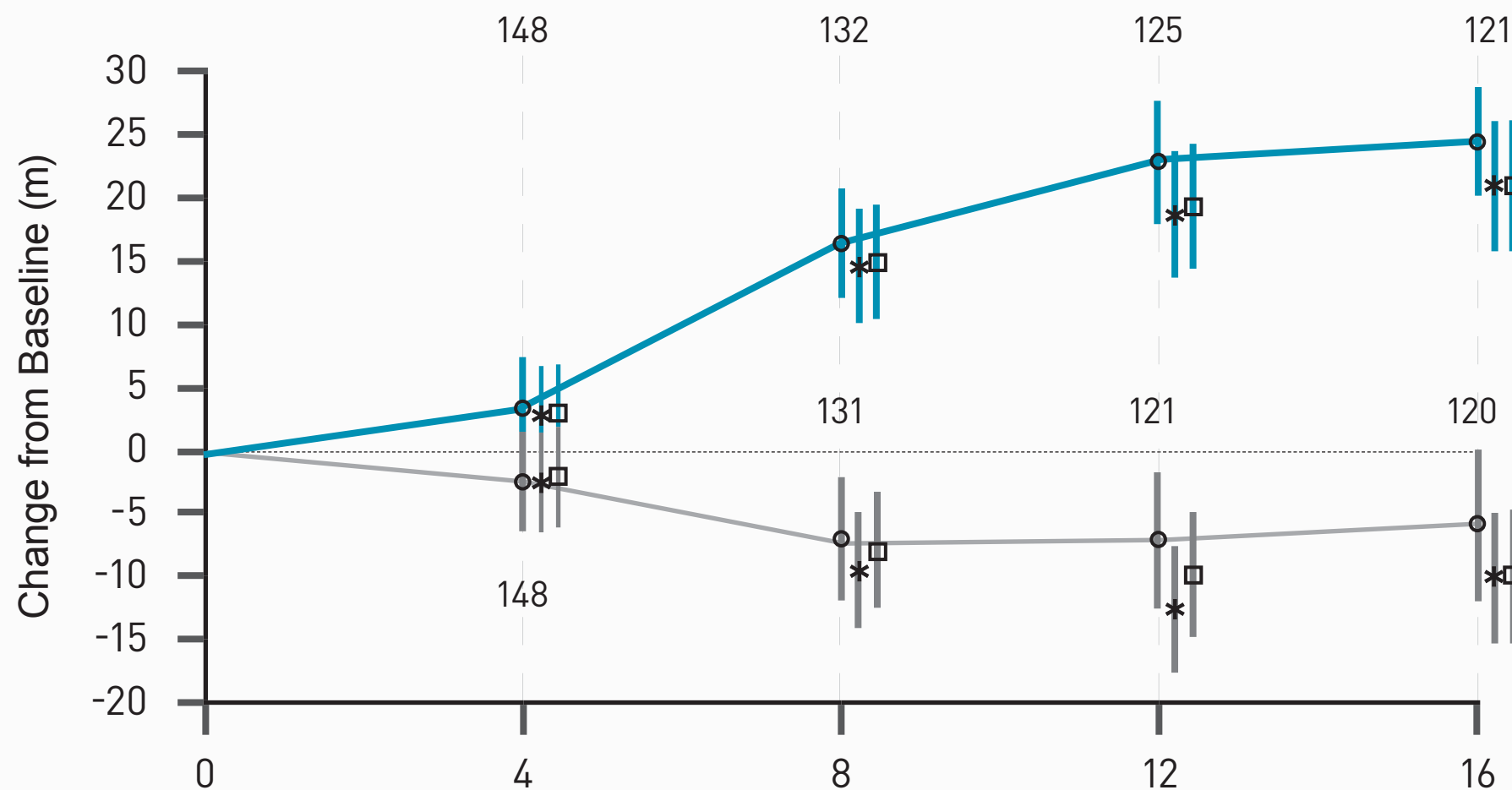
**At Week 16, inhaled treprostinil patients had a placebo-corrected difference from Baseline in peak 6MWD of 31.12 meters (95% CI: 16.85, 45.39;  $P<0.001$ ).**



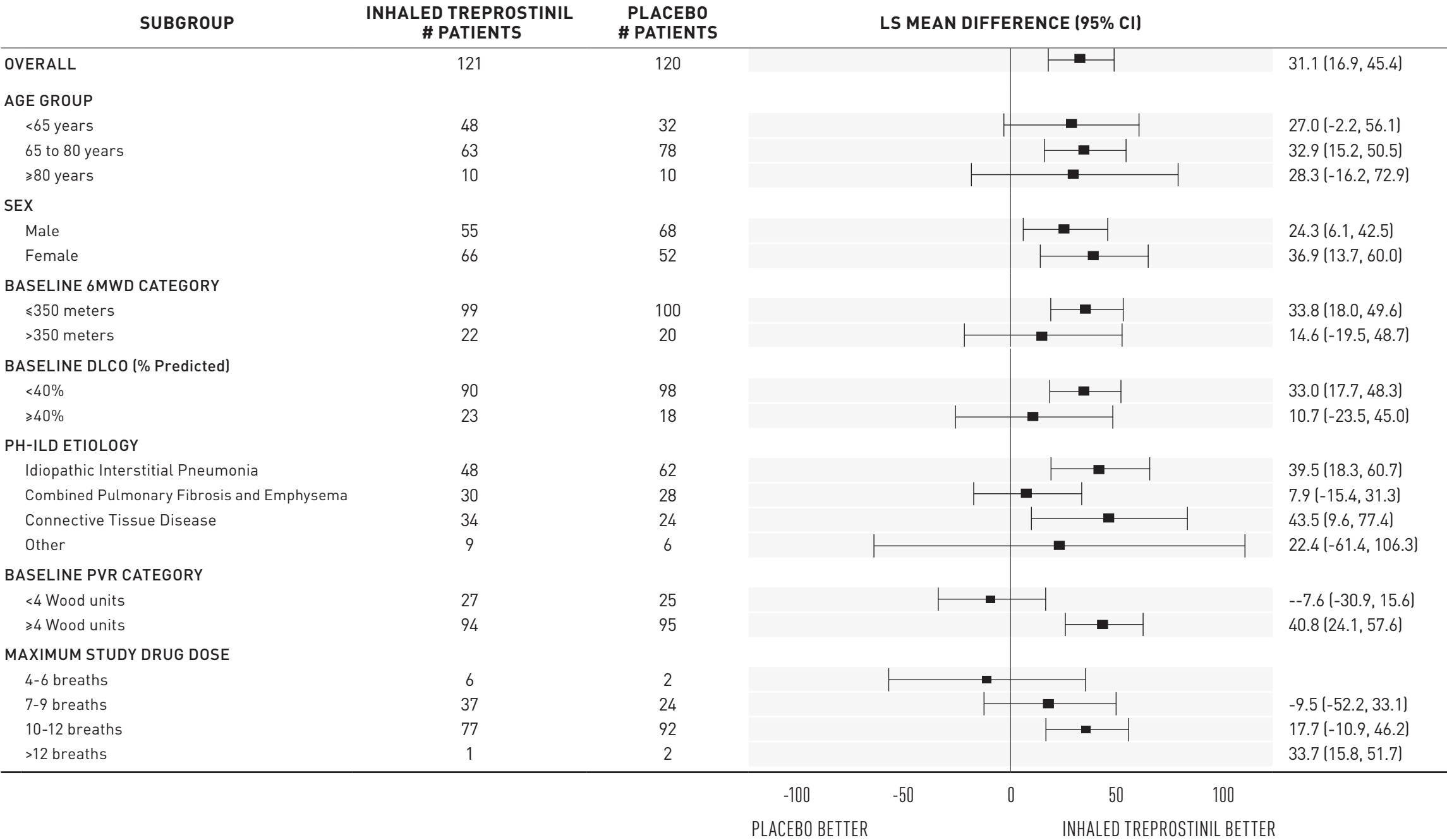
# 6MWD Results Through Week 16

At Week 16, inhaled treprostinil patients had a placebo-corrected difference from Baseline in peak 6MWD of 31.12 meters (95% CI: 16.85, 45.39;  $P < 0.001$ ).

— Inhaled treprostinil — Placebo ○ Observed \* MMRM □ MCMC



# Subgroup Analyses of Peak 6MWD at Week 16 – MMRM Analysis



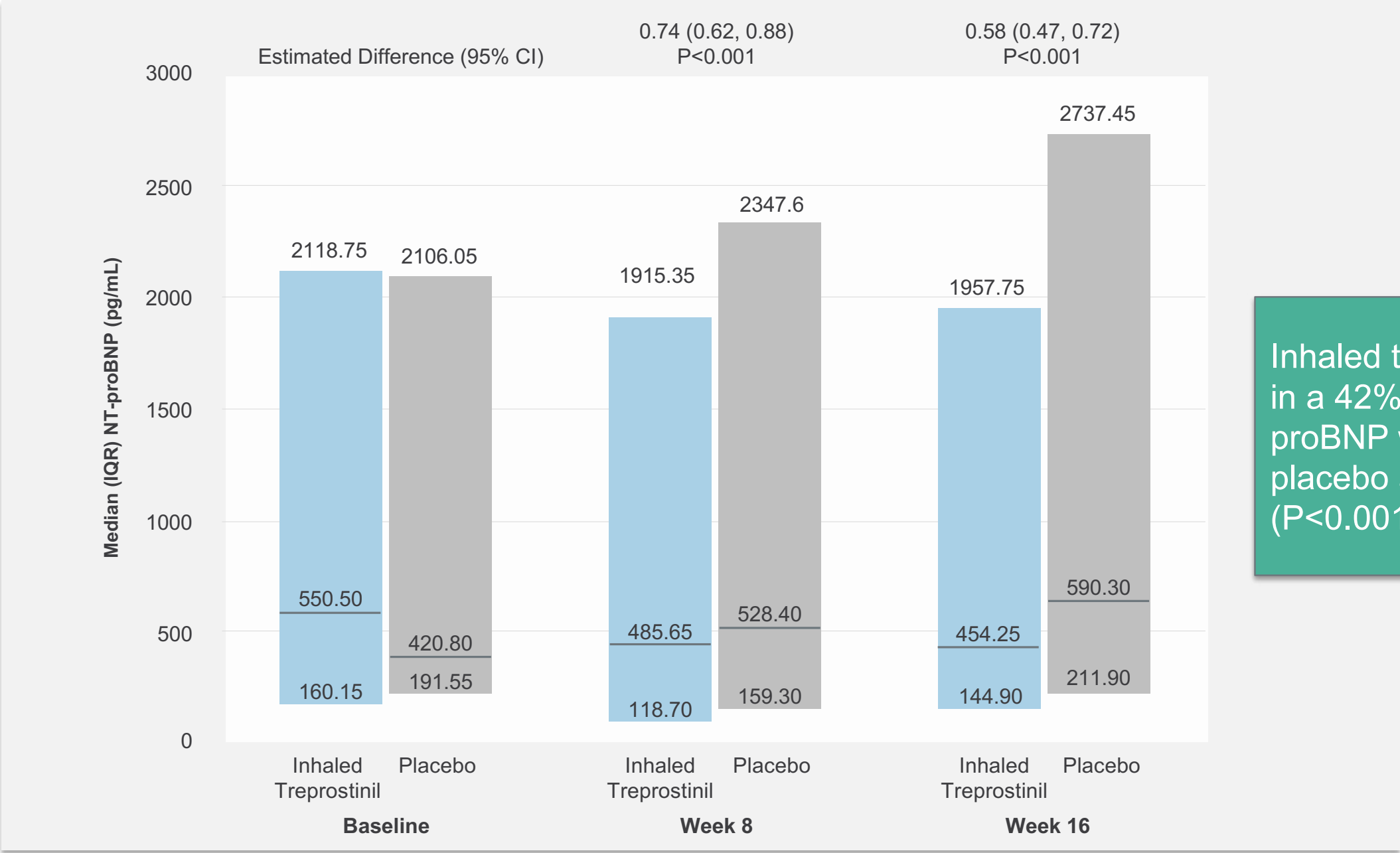
# Secondary and Exploratory Endpoints

Significant differences were observed with inhaled treprostinil, including:

- Improvements in NT-proBNP
- Reduction in time to clinical worsening
- Improvements in peak 6MWD at Week 12
- Improvements in trough 6MWD at Week 15

No significant differences in patient-reported SGRQ or DSP at Week 16

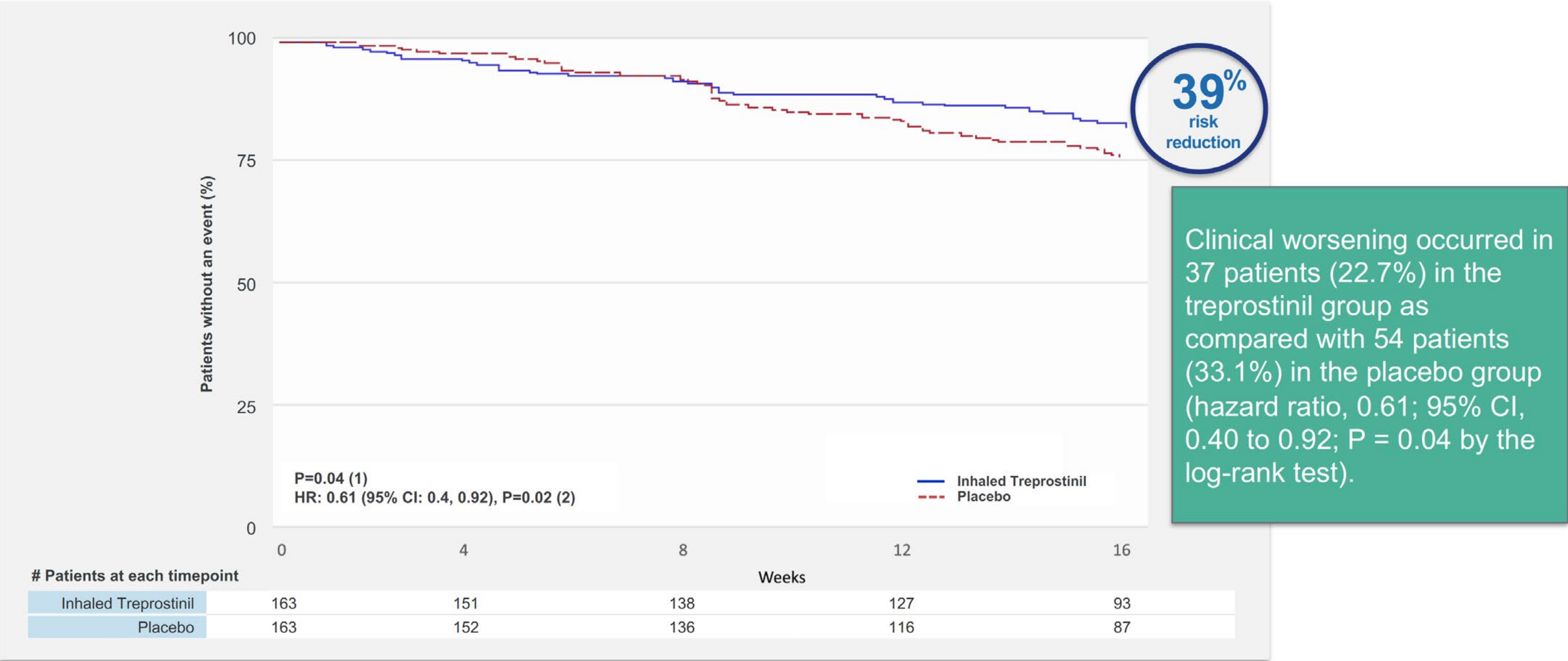
# NT-proBNP Results by Study Visit



Inhaled treprostinil resulted in a 42% reduction in NT-proBNP when compared to placebo at Week 16 (P<0.001).



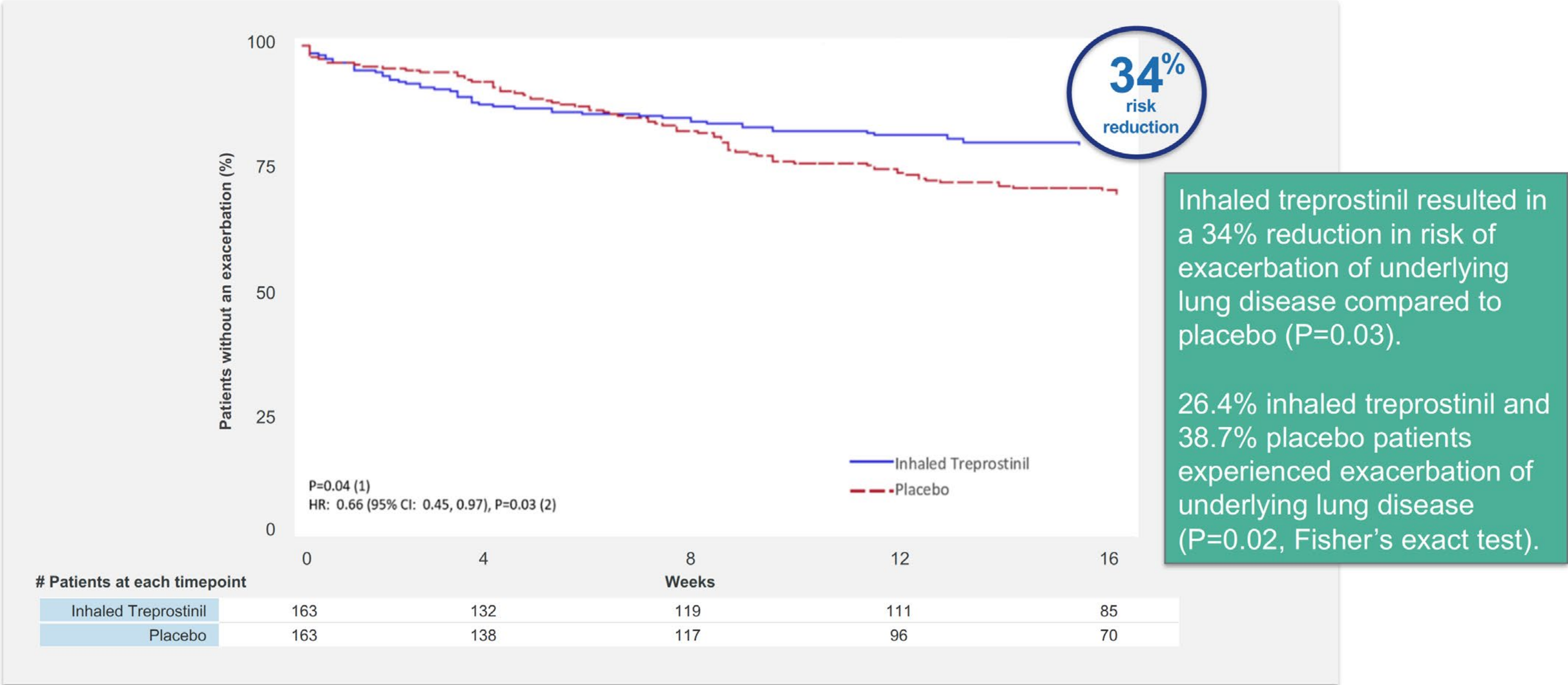
# Kaplan-Meier Plot of Time to First Clinical Worsening Event



# Summary of Clinical Worsening Events

Occurrence of Clinical Worsening	Inhaled Treprostinil N=163	Placebo N=163	P-Value
Any Events	37 (22.7%)	54 (33.1%)	0.04 <sup>(1)</sup>
Hospitalization due to cardiopulmonary indication	18 (11%)	24 (14.7%)	
Decrease in 6MWD >15% from Baseline	13 (8%)	26 (16%)	
Death (all causes)	4 (2.5%)	4 (2.5%)	
Lung transplantation	2 (1.2%)	0	
Cox proportional hazards model; HR (95% CI) <sup>(2)</sup>	0.61 (0.4, 0.92)		0.02

# Kaplan-Meier Plot of Time to Exacerbation of Underlying Lung Disease



Treatment was well tolerated

- Safety profile was consistent with previous studies of inhaled treprostinil
- Most treatment-related AEs were mild to moderate in intensity

10% of inhaled treprostinil and 8% of placebo patients prematurely discontinued treatment due to an AE

Serious AEs occurred in 23.3% of patients receiving inhaled treprostinil and 25.8% of placebo patients

# Summary of Adverse Events

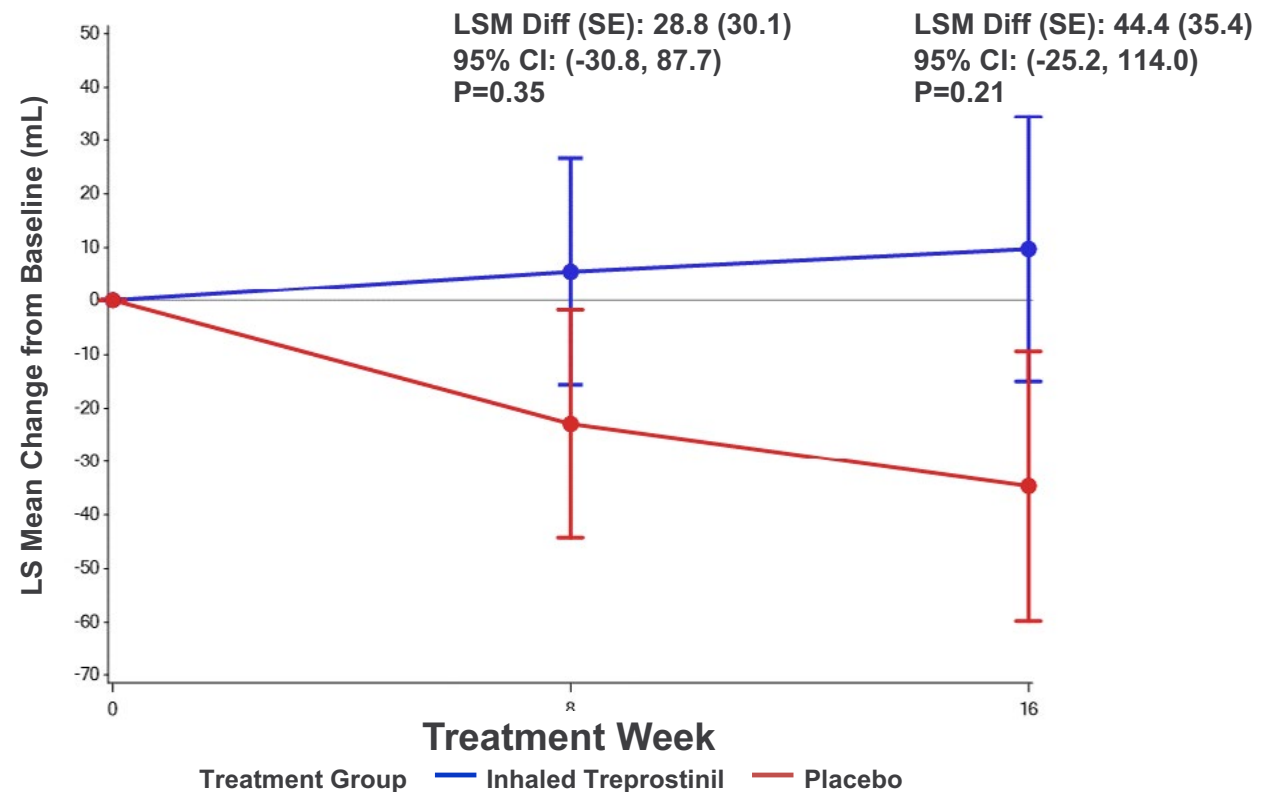
Most Frequently Occurring AEs*	Inhaled Treprostinil N=163 n (%)	Placebo N=163 n (%)
Cough	71 (43.6%)	54 (33.1%)
Headache	45 (27.6%)	32 (19.6%)
<b>Dyspnea†</b>	<b>41 (25.2%)</b>	<b>51 (31.3%)</b>
Dizziness	30 (18.4%)	23 (14.1%)
Nausea	25 (15.3%)	26 (16%)
Fatigue	23 (14.1%)	23 (14.1%)
Diarrhea	22 (13.5%)	19 (11.7%)
Throat irritation	20 (12.3%)	6 (3.7%)
Oropharyngeal pain	18 (11%)	4 (2.5%)
<b>NT-proBNP increased†</b>	<b>9 (5.5%)</b>	<b>25 (15.3%)</b>



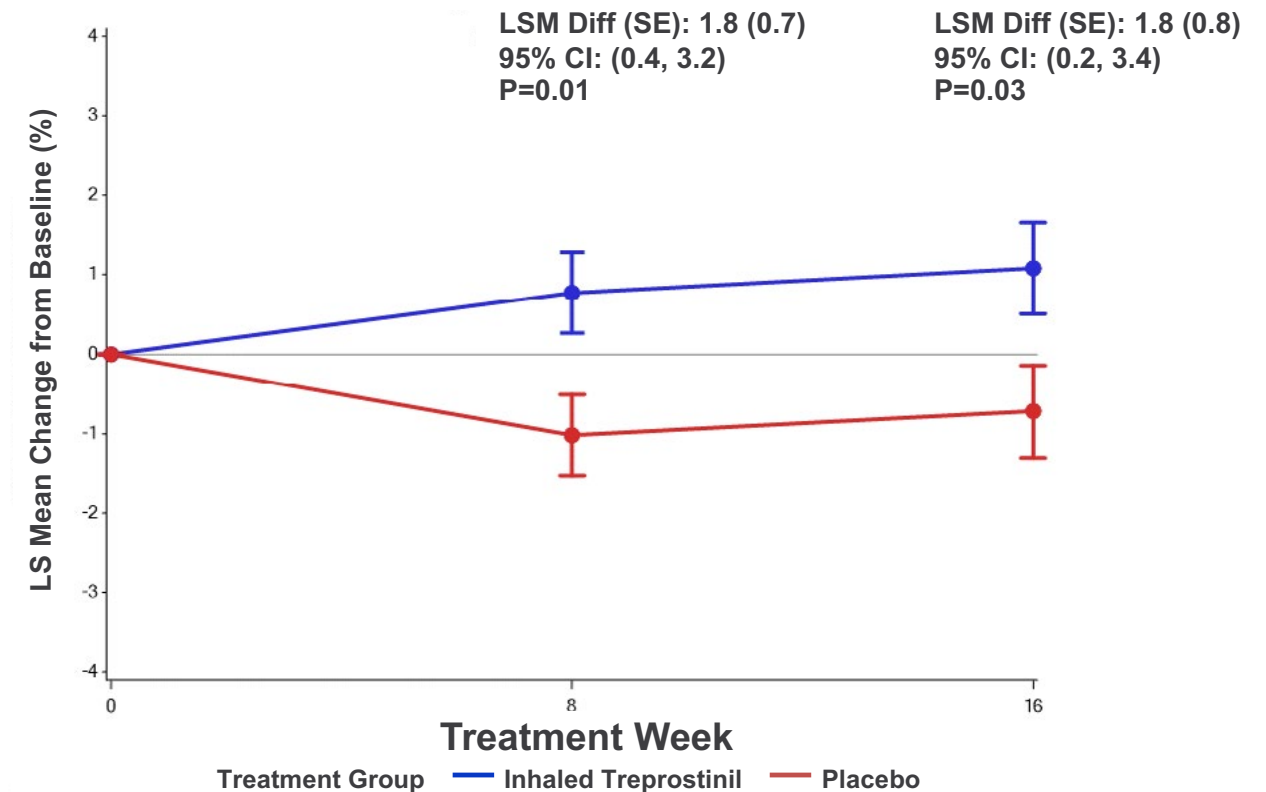
# FVC Results by Study Visit

- Inhaled treprostinil resulted in placebo-corrected improvements in FVC of 28.47 mL and 44.40 mL at Weeks 8 and 16, respectively.
- Percent predicted FVC at Week 8 (1.79%; P=0.01) and Week 16 (1.80%; P=0.03).

LS Mean Change in FVC (mL) by Week



LS Mean Change in FVC % Predicted by Week





# Subgroup Analysis of FVC

PH-ILD Etiology	Variable	Visit	Treatment	LS Mean	Contrast: Inhaled treprostinil - Placebo Estimated Difference (95% CI)	P-value
IIP	FVC (mL)	Week 8	Inhaled treprostinil (n=58) Placebo (n=71)	9.27 -37.21	46.48 (-32.55, 125.51)	0.25
		Week 16	Inhaled treprostinil (n=52) Placebo (n=63)	22.16 -86.02	108.18 (15.25, 201.10)	0.02
	FVC (% predicted)	Week 8	Inhaled treprostinil (n=58) Placebo (n=71)	0.92 -1.03	1.95 (0.12, 3.79)	0.04
		Week 16	Inhaled treprostinil (n=52) Placebo (n=63)	1.66 -1.23	2.88 (0.72, 5.05)	0.01
IPF	FVC (mL)	Week 8	Inhaled treprostinil (n=31) Placebo (n=47)	41.69 -42.83	84.522 (-20.409, 189.454)	0.11
		Week 16	Inhaled treprostinil (n=28) Placebo (n=42)	38.24 -130.3	168.524 (40.078, 296.970)	0.01
	FVC (% predicted)	Week 8	Inhaled treprostinil (n=31) Placebo (n=47)	1.60 -0.94	2.543 (0.145, 4.941)	0.04
		Week 16	Inhaled treprostinil (n=28) Placebo (n=42)	1.62 -1.88	3.504 (0.712, 6.295)	0.01

# Additional Safety Endpoints

No clinically relevant treatment-related changes in pulse oximetry or supplemental oxygen use in either group over the study period.

No deleterious effect of inhaled treprostinil on any PFT parameter during the study.

Median improvement in percent predicted FVC at Week 16 in the inhaled treprostinil group (1%) compared to reduction in the placebo group (-1%).

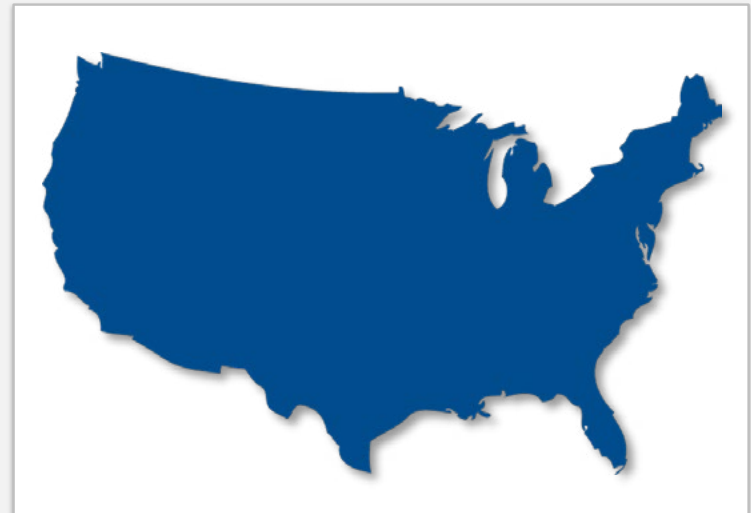
- Inhaled treprostinil resulted in placebo-corrected improvements in FVC of 28.47 mL and 44.40 mL at Weeks 8 and 16, respectively.
  - Percent predicted FVC at Week 8 (1.79%; P=0.01) and Week 16 (1.80%; P=0.03).
- In IPF patients, inhaled treprostinil resulted in placebo-corrected improvements in FVC of 84.52 mL and 168.52 mL at Weeks 8 (n=78) and 16 (n=70), respectively.

# Conclusions

- INCREASE is the largest and most comprehensive study of this patient group to date.
- Patients experienced significant improvements in exercise capacity (6MWD) as early as 8 weeks, with effects sustained throughout the 16-week treatment period.
- Patients demonstrated improvements in other clinically meaningful outcomes, including improvements in NT-proBNP and decreased risk of clinical worsening and exacerbation of underlying lung disease.
- Treatment with inhaled treprostinil was well tolerated.
- No evidence of worsened oxygenation or lung function, allaying V/Q mismatch concerns.
  - Evidence of an improvement in FVC.
- Results support an additional treatment avenue and might herald a shift in the clinical management of patients with ILD.

# Thank you to all INCREASE investigators and study personnel!

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- James Patrick Gagermeier, MD, Loyola University Medical Center
- Sivagini Ganesh, MD, University of Southern California, Health Sciences Campus
- Hernando Garcia, MD, Texas Tech University, Health Sciences Center at El Paso
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- John Kingrey, MD, Janardhana Gorthi, MD, INTEGRIS Baptist Medical Center
- Dana McGlothlin, MD, Sachin Gupta, MD, Kaiser Permanente
- Antoine Hage, MD, Cedars - Sinai Medical Center
- William Harvey, MD, IU Health Physicians Advanced Heart & Lung Clinic
- Paul Hassoun, MD, Johns Hopkins University, Pulmonary and Critical Care Medicine; Nicholas Hill, MD, Tufts Medical Center
- Lawrence Ho, MD, University of Washington Medical Center
- Ahmed El-Bershawi, MD, Heba Ismail, MD, Pacific Pulmonary Medical Group
- Behrouz Jafari, MD, VA Long Beach Healthcare System; Javier Jimenez, MD, South Miami Heart Specialists; Shilpa Johri, MD, Pulmonary Associates of Richmond, Inc.
- Christopher King, MD, Inova Fairfax Medical Campus
- Tunay Kuru, MD, MedStar Georgetown University Hospital
- Matthew Lammi, MD, Louisiana State University Health Sciences Center – New Orleans
- Jennifer Davel, MD, Navneet Lather, MD, Community Heart and Vascular Facility of Community Hospital East
- Deborah J. Levine, MD, University of Texas Health Science Center
- Dustin R. Fraidenburg, MD, Roberto F. Machado, MD, University of Illinois at Chicago Hospital
- Yolanda Mageto, MD, MPH, Baylor University Medical Center
- Catherine J. Markin, MD, Legacy Medical Group - Pulmonary and Sleep Clinic
- Scott E. Mattson, DO, Lutheran Medical Group
- John W. McConnell, MD, Kentuckiana Pulmonary Associates
- Colleen A. McEvoy, MD, Washington University
- Boris I. Medarov, MD, Albany Medical College
- Lana Melendres-Groves, MD, University of New Mexico
- Jeffrey E. Michaelson, MD, Wellstar Medical Group - Pulmonary Medicine
- Ruth Minkin, MD, New York Methodist Hospital
- Hadi Chohan, MD, Syed I. Mobin, MD, Central Florida Pulmonary Group, PA
- Sydney B. Montesi, MD, Massachusetts General Hospital
- Majid Mughal, MD, McLaren Greater Lansing
- Rachel E. Nisbet, MD, Hamilton Mill Clinical Research
- Amy Olson, MD, National Jewish Health
- Lavannya Pandit, MD, Michael E. DeBakey VA Medical Center
- Joseph Parambil, MD, Cleveland Clinic
- Bela Patel, MD, Memorial Hermann Hospital - Texas Medical Center
- David Poch, MD, USCD Medical Center
- Kenneth W. Presberg, MD, Medical College of Wisconsin/Froedtert Hospital
- Michael A. Pritchett, DO, Pinehurst Medical Clinic
- Jinesh Mehta, MD, Franck Rahaghi, MD, Cleveland Clinic Florida
- Sudarshan Rajagopal, MD, PhD, Duke University Medical Center - Duke South Clinic
- Amresh Raina, MD, Allegheny General Hospital
- Gautam V. Ramani, MD, University of Maryland Medical Center Division of Cardiology
- Abhijit Raval, MD, AnMed Health Pulmonary and Sleep Medicine
- Ashwin K. Ravichandran, MD, St. Vincent Medical Group, Inc.
- Ricardo Restrepo-Jaramillo, MD, University of South Florida
- Michael Risbano, MD, UPMC Montfiore University Hospital
- Franz Rischard, DO, University of Arizona
- Justin Roberts, DO, Lancaster General Health
- James Runo, MD, University of Wisconsin School of Medicine and Public Health
- Shigeki Saito, MD, Tulane Medical Center
- Jeffrey Sager, MD, Santa Barbara Cottage Hospital
- Robert J Schilz, DO, PhD, University Hospitals Case Medical Center (UHCMC)
- Karim El-Kersh, MD, Jimmy Shaun Smith, DO, University of Louisville Physicians Outpatient Center
- Shelley Shapiro, MD, PhD, Department of Veterans Affairs Greater Los Angeles Healthcare System
- Kerri Akaya Smith, MD, Penn Medicine University City
- Lewis Gilmer Satterwhite, MD, Leslie Spikes, MD, University of Kansas Medical Center
- Irina Sobol, MD, New York Presbyterian - Weill Cornell Medicine
- John Robert Spurzem, MD, University of Mississippi Medical Center
- Joseph Stevenson, DO, Saint Mary's Regional Medical Center, Saint Mary's Health Network
- John Swisher, PhD, MD, Statcare Pulmonary Consultants
- Roxana Sulica, MD, ICAHN School of Medicine – Mount Sinai Beth Israel
- Arunabh Talwar, MD, FCCP, Northwell Health
- Nitin Y. Bhatt, MD, Rajive Tandon, MD, The Ohio State University Wexner Medical Center
- James Tarver, MD, Florida Hospital
- Thenappan Thenappan, MD, University of Minnesota
- Austin B. Thompson III, MD, Nebraska Medicine
- Fred Umeh, MD, Clinical Research Specialists, LLC
- Rajat Walia, MD, St. Joseph's Hospital and Medical Center
- Aaron B. Waxman, MD, PhD, Brigham and Women's Hospital
- Sheila Weaver, DO, Temple University Hospital, Temple Lung Center
- Joel A. Wirth, MD, Chest Medicine Associates
- Mark Yagan, MD, Saint Luke's Hospital of Kansas City
- Peter Yau, MD, FCCP, Scott & White Memorial Hospital and Clinic
- Mark Yoder, MD, Rush University Medical Center
- Dianne L. Zwicke, MD, Aurora St. Luke's Medical Center







# TYVASO PH-ILD COMMERCIAL STRATEGY





# OUR FOCUS

DEVELOPING NOVEL, LIFE-EXTENDING TECHNOLOGIES  
FOR PATIENTS IN TWO CORE AREAS:

1

**PAH<sup>(1)</sup>**

2

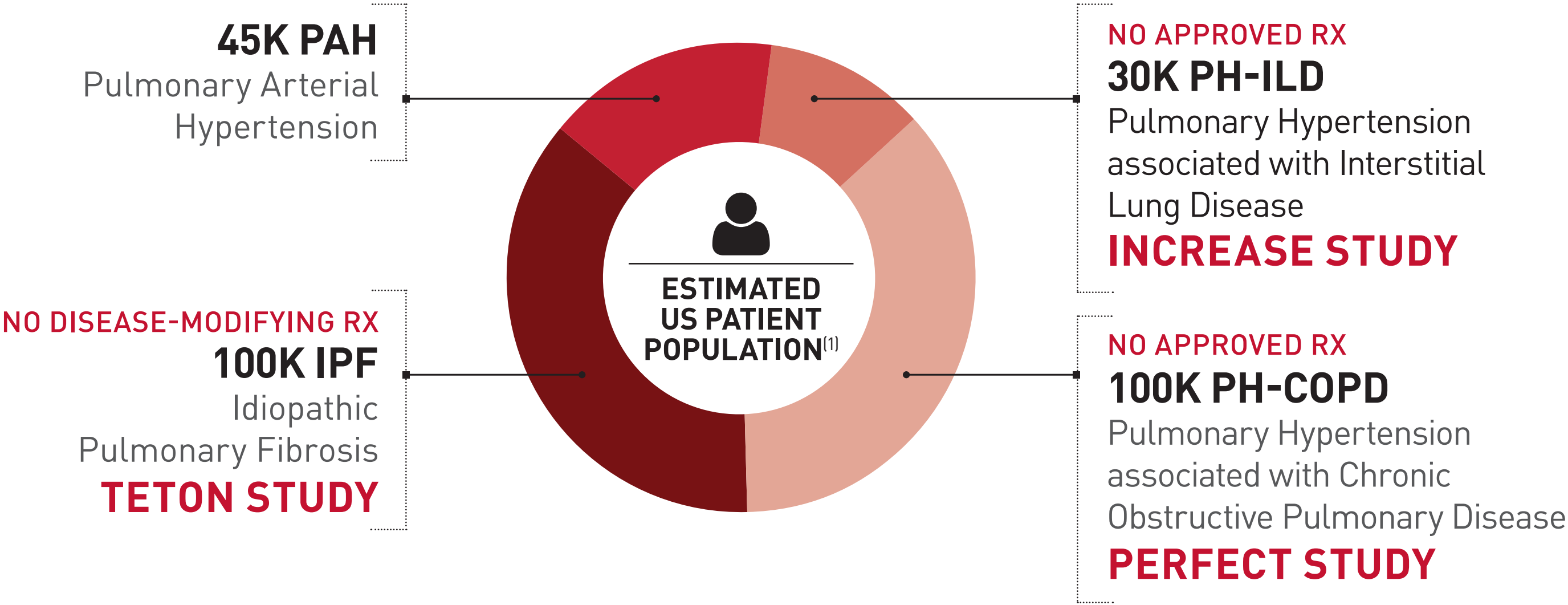
**ILD<sup>(2)</sup>**

(1) PAH = Pulmonary Arterial Hypertension. (2) ILD = Interstitial Lung Disease.





# TYVASO®<sup>(1)</sup> PORTFOLIO POSITIONED TO ADVANCE OUR GROWTH



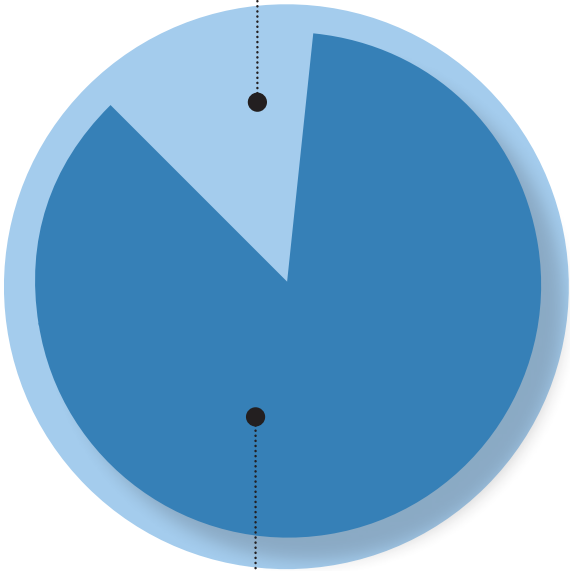
(1) Tyvaso® is not approved for PH WHO Group 3 or IPF patients. (2) Estimated patient populations based on United Therapeutics internal market research.



# EPIDEMIOLOGY OF PH-ILD

## PREVALENCE OF PH IN US PATIENTS WITH ILD<sup>(1)</sup>:

 **230K ILD**  
~US PATIENT  
POPULATION<sup>(1)</sup>

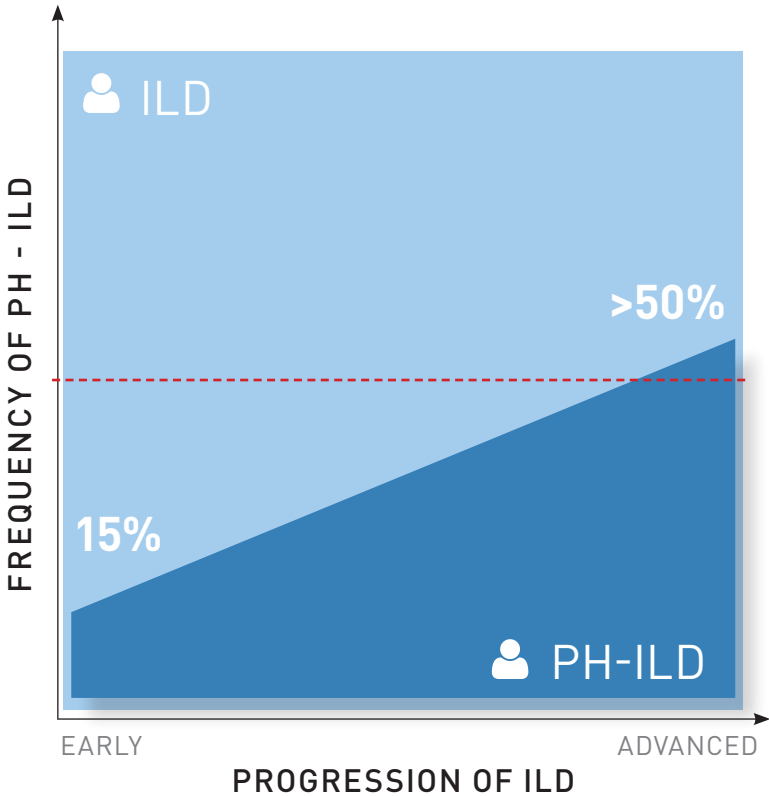


**15%-86%**  
COULD DEVELOP  
**PH-ILD<sup>(1)</sup>**



- » Precise prevalence of PH in patients with ILD is difficult to establish
  - Most of the studies are from case reports and retrospective series

## AS ILD ADVANCES, FREQUENCY OF PH CONTINUES TO RISE, BEYOND 50%<sup>(2)</sup>



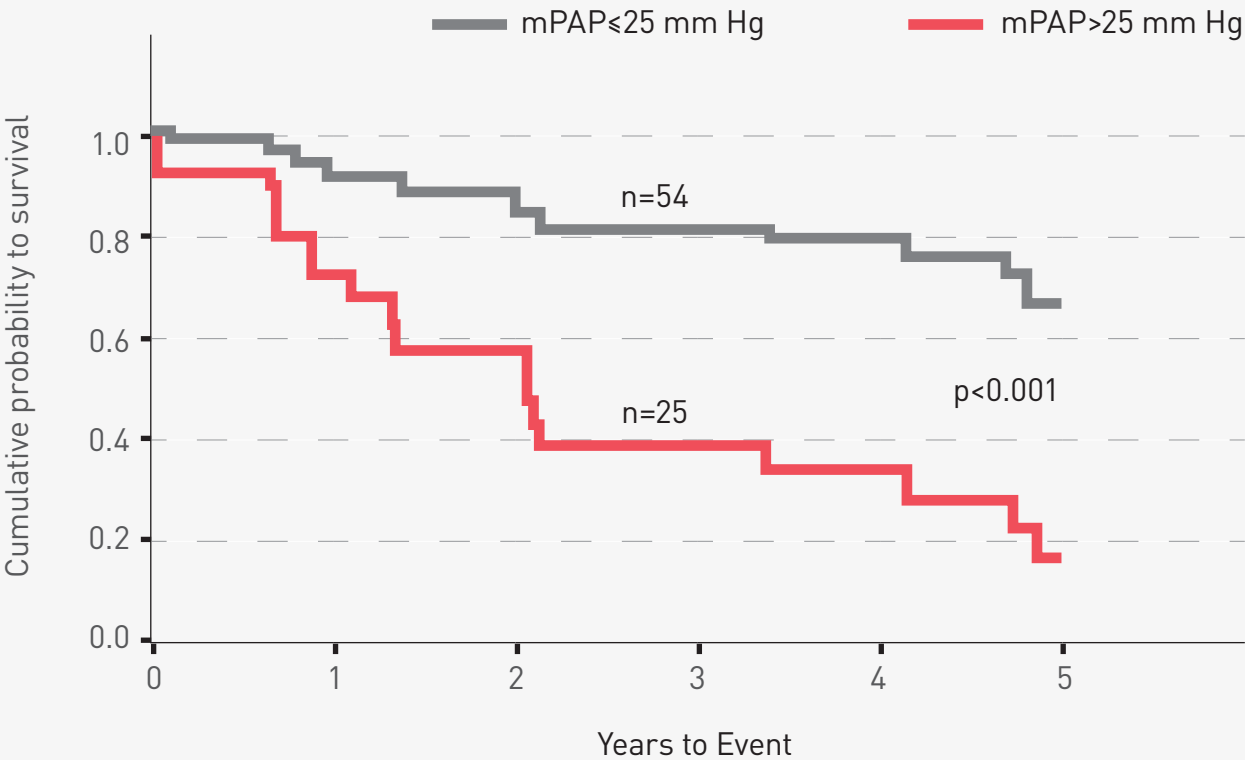
<sup>(1)</sup> Collum S.D., Amione-Guerra J., Cruz-Solbes A.-S., et al. *Can Respir J.* 2017;2017:1430350. <sup>(2)</sup> Shorr A.F., Wainwright J.L., Cors C.S., et al. *Eur Respir J.* 2007;30:715–721.  
ILD = Interstitial Lung Disease; PH = Pulmonary Hypertension; PH-ILD = Pulmonary Hypertension associated with Interstitial Lung Disease.



# PH SIGNIFICANTLY IMPACTS ILD PATIENT OUTCOMES<sup>1</sup>

PH changes the trajectory of patient prognosis and may impact ILD treatment choices<sup>2</sup>

## PH REDUCES SURVIVAL IN PATIENTS WITH IPF, A SUBSET OF ILD<sup>3</sup>



## PH REDUCES SURVIVAL IN PATIENTS WITH ILD/IPF

- » Based on a study of 79 patients with advanced IPF, a subset of ILD, who were referred for lung transplant evaluation and underwent a right heart catheterization<sup>3</sup>
- » PH was defined as mPAP > 25 mm Hg<sup>3</sup>
- » Average mPAP for the group with PH was 29.5 mm Hg compared with 19.1 mm Hg for the group that did not have PH<sup>3</sup>

## EVEN MILD INCREASES IN mPAP CAN IMPACT PATIENTS WITH ILD/IPF<sup>3</sup>

- » About half of patients who have both IPF and PH have slightly elevated mPAP of 25-30 mm Hg<sup>1</sup>

Chart reprinted from Lettieri CJ, et al. Prevalence and outcomes of pulmonary arterial hypertension in advanced idiopathic pulmonary fibrosis. *Chest*. 2006;129(3):746-752. c 2006 with permission from American College of Chest Physicians. (1) King CS, Shlobin OA. The trouble with group 3 pulmonary hypertension in interstitial lung disease: dilemmas in diagnosis and the conundrum of treatment. *Chest*. 2020;S0012-3692(20)30872-2. doi:10.1016/j.chest.2020.04.046. (2) Nathan SD, Barbera JA, Gaine SP, et al. Pulmonary hypertension in chronic lung disease and hypoxia. *Eur Respir J*. 2019;53(1):1801914. doi:10.1183/13993003.01914-2018. (3) Lettieri CJ, Nathan SD, Barnett SD, et al. Prevalence and outcomes of pulmonary arterial hypertension in advanced idiopathic pulmonary fibrosis. *Chest*. 2006;129(3):746-752. ILD = Interstitial Lung Disease; PH = Pulmonary Hypertension; IPF = Idiopathic Pulmonary Fibrosis. CPFE = Combined pulmonary fibrosis and emphysema; CTD = Connective tissue disease; mPAP=mean pulmonary arterial pressure.



# IDENTIFICATION OF PH-ILD PATIENTS

## SUSPECT

SUSPECT PH-ILD WHEN A PATIENT PRESENTS WITH:

- » **Signs and symptoms out of proportion to lung disease<sup>1,2,3</sup>**
  - Exacerbations
  - Low 6MWD with excessive desaturation and dyspnea
  - Low DLCO (<30%-40%)
  - PA:A ratio >0.9 (CT)
- » **Signs of right ventricular strain or failure<sup>2,4,5</sup>**
  - Elevated BNP or NT-proBNP
  - Right axis deviation on ECG
  - Systolic murmur

## SUPPORT

SUPPORT A SUSPICION OF PH-ILD WITH:

- » **Echocardiogram<sup>1,2,5</sup>**
  - Elevated sPAP (>45-50 mm Hg)
  - Signs of right ventricular dysfunction (eg, RVH)

## CONFIRM

CONFIRM PH-ILD WITH:

- » **Right heart catheterization<sup>2</sup>**
- » **Hemodynamic definition<sup>6</sup>**
  - mPAP ≥25 mm Hg<sup>†</sup>
  - PAWP ≤15 mm Hg
  - PVR ≥3 WU



**PH is generally associated with an elevated BNP or NT-proBNP, a lower DLCO, and diminished exercise capacity<sup>2</sup>**

United Therapeutics does not provide medical advice.  
†The 2018 World Symposium on Pulmonary Hypertension proposed a cutoff for mPAP of >20 mm Hg.<sup>10</sup>  
PH-ILD = Pulmonary Hypertension associated with Interstitial Lung Disease; 6MWD=6-minute walk distance; BNP=B-type natriuretic peptide; CT=computed tomography; DLCO=diffusing capacity of the lung for carbon monoxide; ECG=electrocardiogram; NT-proBNP=N-terminal pro-B-type natriuretic peptide; PA:A ratio=pulmonary artery to aorta ratio; PAWP=pulmonary arterial wedge pressure; PVR=pulmonary vascular resistance; RVH=right ventricular hypertrophy; sPAP=systolic pulmonary arterial pressure; WU=Wood units.  
[1] King CS, Shlobin OA. The trouble with group 3 pulmonary hypertension in interstitial lung disease: dilemmas in diagnosis and the conundrum of treatment. *Chest*. 2020;S0012-3692(20)30872-2. doi:10.1016/j.chest.2020.04.046. [2] Nathan SD, Barbera JA, Gaine SP, et al. Pulmonary hypertension in chronic lung disease and hypoxia. *Eur Respir J*. 2019;53(1):1801914. doi:10.1183/13993003.01914-2018. [3] Judge EP, Fabre A, Adamali HI, et al. Acute exacerbations and pulmonary hypertension in advanced idiopathic pulmonary fibrosis. *Eur Respir J*. 2012;40(1):93-100. [4] Ruocco G, Cekorja B, Rottoli P, et al. Role of BNP and echo measurement for pulmonary hypertension recognition in patients with interstitial lung disease: an algorithm application model. *Respir Med*. 2015;109(3):406-415. [5] Behr J, Ryu JH. Pulmonary hypertension in interstitial lung disease. *Eur Respir J*. 2008;31(6):1357-1367. [6] Simonneau G, Montani D, Celermajer DS, et al. Haemodynamic definitions and updated clinical classification of pulmonary hypertension. *Eur Respir J*. 2019;53(1):1801913. doi:10.1183/13993003.01913-2018.



# PHYSICIANS ARE EAGER FOR TYVASO IN PH-ILD

Surveys indicate physicians would use Tyvaso for most of their PH-ILD patients<sup>1</sup>

- » INCREASE data will have a **positive impact**<sup>1</sup>
- » HCPs are motivated to **screen more** ILD patients for PH<sup>1</sup>

- » INCREASE data suggests PH-ILD treatment will be augmented with a **new, safe, effective treatment option**<sup>1</sup>
- » HCPs view 6MWD, time to clinical worsening and reduced risk of exacerbations of underlying lung disease endpoints as most impactful<sup>1</sup>

- » Tyvaso has the potential to help **PH-ILD patients improve their condition**<sup>1</sup>

- » Etiologies in INCREASE match providers' patient population<sup>1</sup>
- » Data will **change the way they practice**<sup>1</sup>

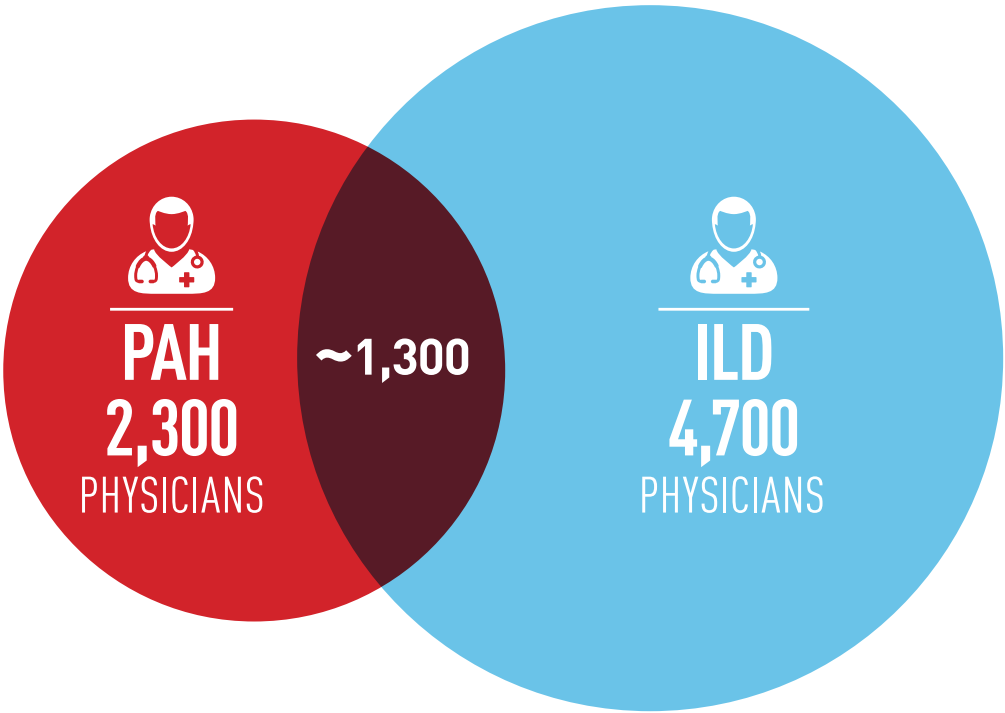
<sup>(1)</sup> Data on file.

ILD = Interstitial Lung Disease; PH = Pulmonary Hypertension; PH-ILD = Pulmonary Hypertension associated with Interstitial Lung Disease; 6MWD=6-minute walk distance.



# MAJORITY OF ILD TREATERS ARE NOT PAH TREATERS

## US PRESCRIBER UNIVERSE



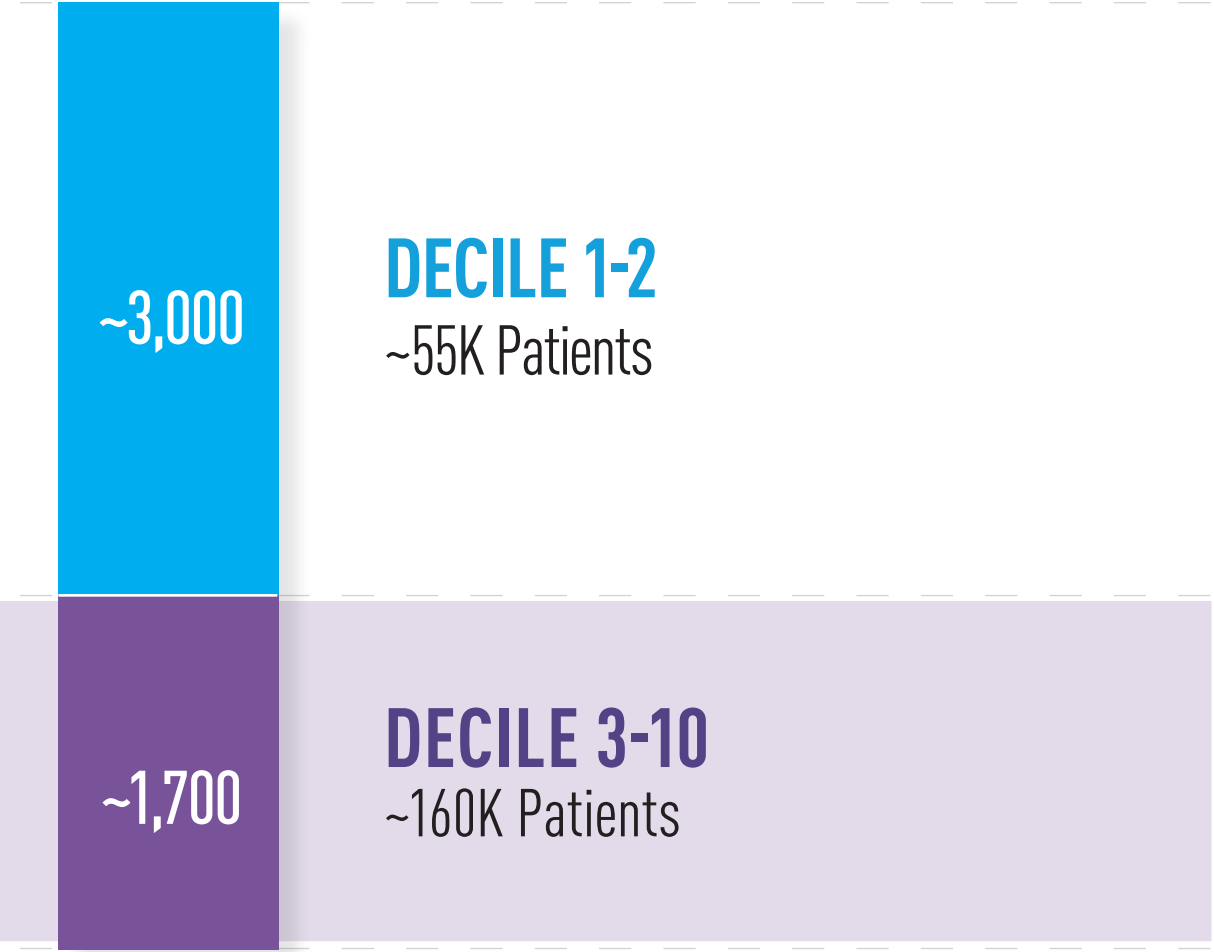
### PAH

- Higher decile for PAH vs ILD

### PH-ILD

- Higher decile PH-ILD vs PAH

## UNIQUE ILD TREATERS IN US



PAH = Pulmonary Arterial Hypertension; ILD = Interstitial Lung Disease; PH-ILD = Pulmonary Hypertension associated with Interstitial Lung Disease.

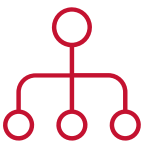
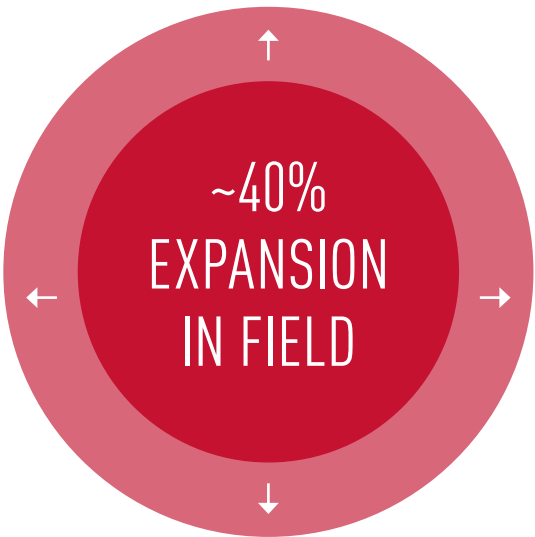




# EXPANDING OUR COMMERCIAL/MEDICAL ORGANIZATION FOR PH-ILD



**~40% EXPANSION**  
IN FIELD-BASED STAFF  
INCLUDING SALES, MEDICAL  
SCIENCE LIAISONS, AND  
NURSE SPECIALISTS



**RESTRUCTURED SALES  
ORGANIZATION WITH  
THREE TEAMS:**

**A**

Orenitram® and Tyvaso in PAH

**B**

Remodulin®

**C**

Tyvaso in PH-ILD



**HIRING IS COMPLETE**

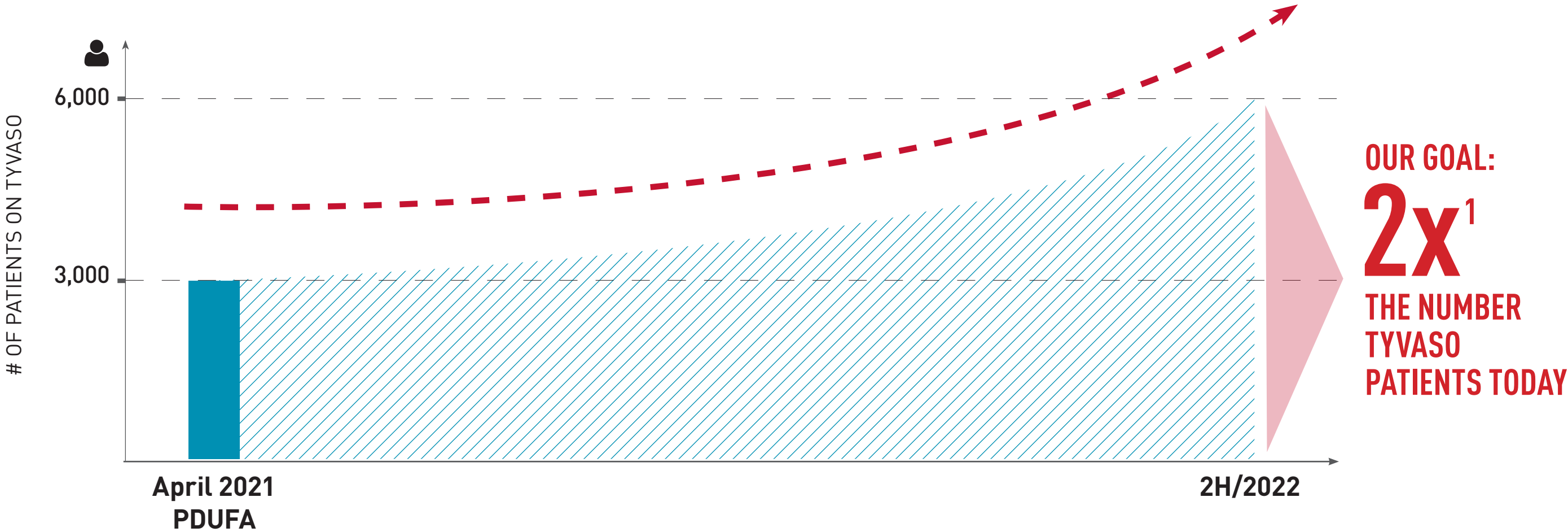


PH-ILD = Pulmonary Hypertension associated with Interstitial Lung Disease; PAH = Pulmonary Arterial Hypertension.



# PLANNING FOR RAPID TYVASO PH-ILD UPTAKE

If approved for PH-ILD, we expect to double the number of Tyvaso® patients within ~18 months of launch



[1] 2x goal assumes an April 2021 sNDA approval and no COVID-19 related impacts to patient access to HCPs and starting therapy. PH-ILD = Pulmonary Hypertension associated with Interstitial Lung Disease.



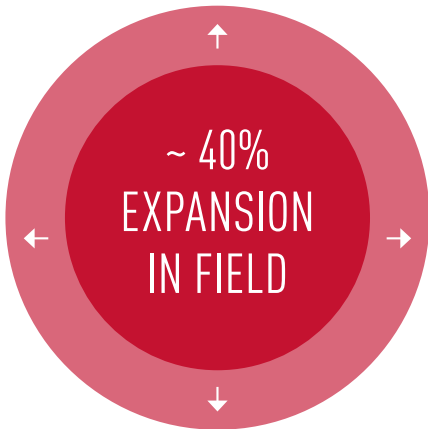
# KEY SUMMARY POINTS



**ADDRESSABLE MARKET  
OF >30K PATIENTS  
WITH NO APPROVED  
THERAPIES**



**PHYSICIANS INDICATE  
INCREASE DATA IMPACTFUL  
AND PLAN TO USE TYVASO  
FOR PH-ILD PATIENTS**



**UT STAFF EXPANSION  
TO SUPPORT LAUNCH  
IS COMPLETE**



**EFFORTS UNDERWAY TO  
INCREASE AWARENESS  
ON PH IMPACT AND NEED  
TO SCREEN EARLY**

PH = Pulmonary Hypertension; PH-ILD = Pulmonary Hypertension associated with Interstitial Lung Disease.



# KEY 2021 CATALYSTS

Remunity

Commercial  
Launch

INCREASE

sNDA PDUFA Date  
April 2021

Implantable  
System  
for Remodulin<sup>(1)</sup>

Commercial  
Launch

Tyvaso DPI

Anticipated  
NDA PDUFA

(1) FDA requires that certain conditions of Medtronic’s PMA approval of the Implantable System for Remodulin must be satisfied prior to launch or sale of the Implantable System for Remodulin; accordingly, Implantable System for Remodulin labeling may be revised in the process of satisfying such conditions of approval.





# Q & A



## MICHAEL BENKOWITZ

President and Chief Operating Officer  
United Therapeutics Corporation



## JAMES EDMOND

Chief Financial Officer and Treasurer  
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## LEIGH PETERSON, PhD

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**United  
Therapeutics**

C O R P O R A T I O N